# P.K.R. ARTS COLLEGE FOR WOMEN (AUTONOMOUS)

(Accredited with 'A' grade by NAAC - Affiliated to Bharathiar University, Coimbatore)

GOBICHETTIPALAYAM – 638 476

# DEPARTMENT OF COMMERCE BACHELOR OF COMMERCE WITH COMPUTER APPLICATIONS



**Syllabus** 

For the candidates admitted from the Academic Year 2017-2018 and onwards

**Under CBCS PATTERN** 

# BACHELOR OF COMMERCE WITH COMPUTER APPLICATIONS

# Course Scheme and Scheme of Examinations

(For students admitted in 2017-18)

# (For branches offering Part-I and Part-II for Two semesters)

Part	Category	Course Code Title of the Course			Hrs/ week	Exam	CIA	ESE	Total	marks Credits
			I -SEMESTER							
I	Language: I	17LTU01/ 17LHU01/ 17LFU01/ 17LKU01/ 17LMU01/ 17LSU01	Tamil- I/ Hindi-I/ French-I/ Kanada-I/ Malayalam-I/ Sanskrit-I		6	3	25	75	100	4
II	English: I	17LEU01	English: I		6	3	25	75	100	4
III	Core : I	17CCU01	Principles of Accountancy	-	4	3	25	75	100	4
III	Core : II	17CCU02	Introduction to Information Technology		4	3	25	75	100	4
III	Core Allied-I	17CCU03	Mathematics for Business	4 3 2		25	75	100	4	
III	Core : III Practical	17CCU04	Computer Applications Practical -I: (MS- Office)	4 -		-	-	•	-	
IV	Foundation Course : I	17FCU01	Environmental studies	2	2	3	-	50	50	2
			TOTAL	3	0				550	22
			II -SEMESTER							
I	Language : II	17LTU02/ 17LHU02/ 17LFU02/ 17LKU02/ 17LMU02/ 17LSU02	Tamil- II/ Hindi-II/ French-II/ Kanada-II/ Malayalam-II/ Sanskrit-II/	6	3	25	;	75	100	4
II	English: II	17LEU02	English: II	6	3	25		75	100	4
III	Core : IV	17CCU05	Financial Accounting	5	3	25		75	100	5
III	Core : V	17CCU06	Business Correspondence	3	3	25		75	100	3
III	Core : III Practical	17CCU04	Computer Applications Practical- 3 3 40 60		60	100	2			
III	Core Allied : II	17CCU07	Statistics for Business	5	3	25		75	100	4
IV	Foundation Course : II	17FCU02	Yoga & Value Education	2	3			50	50	2
			TOTAL	30					650	24

Part	Category	Course Code	Title of the Course	Hrs/ week	Exam hrs.	CIA	ESE	Total	Credits
			III -SEMESTER		1	-			
III	Core : VI	17CCU08	Advanced Accountancy	5	3	25	75	100	5
III	Core : VII	17CCU09	Modern Marketing	4	3	25	75	100	3
III	Core : VIII	17CCU10	Database Management System	5	3	25	75	100	4
III	Core : 1X Practical	17CCU11	Computer Applications Practicals-II (Oracle)	4	3	40	60	100	2
III	Core : X	17CCU12	Comprehension in Commerce (Self-study / On-line)	-	1 ½	-	50	50	1
III	Core Allied : III	17CCU13	Business Economics	5	3	25	75	100	4
IV	Skill Enhancement course: I	17SEU01	Information Security	2	3	100	-	100	2
IV	Non- Major Elective : 1	17NMU01A/ 17NMU01B	Indian Women and Society / Basic Tamil	2	3	•	50	50	2
IV	Non-Major Elective :II	17NMU02A/ 17NMU02B	Career Enhancement/ Consumer Rights	3	-	-	-	-	-
			TOTAL	30				700	23
			IV -SEMESTER						
III	Core : XI	17CCU14	Corporate Accounting	6	3	25	75	100	5
III	Core: XII	17CCU15	Object Oriented Programming Language With C++	5	3	25	75	100	5
III	Core : XIII	17CCU16	Goods and Service Tax	4	3	25	75	100	3
III	Core : XIV	17CCU17	Comprehension in Commerce - II (Self-study / On-line)	•	1 ½	•	50	50	1
IV	Core : XV Practical	17CCU18	Computer Applications Practical- III: (C++)	4	3	40	60	100	2
III	Core Allied : IV	17CCU19	Company Law	5	3	25	75	100	4
V	Skill Enhancement course : II	17SEU02	E- Banking	3	3	25	75	100	2
V	Non- Major Elective -	17NMU02A/ 17NMU02B	Career Enhancement/ Consumer Rights	3	11/2	-	50	50	2
			TOTAL	30				700	24

Part	Category	Course Code	Title of the Course	Hrs/ week	Exam hrs.	CIA	ESE	Total marks	Credits
		, 25 F.V	V -SEMESTER				135	100	
III	Core : XVI	17CCU20	E-Commerce	4	3	25	75	100	4
III	Core : XVII	17CCU21	Cost Accounting	5	3	25	75	100	5
III	Core : XVIII	17CCU22	Auditing	4	3	25	75	100	3
III	Core: XIX	17CCU23	Software Development With Visual Basic	4	3	25	75	100	5
III	Core: XX	17CCU24	Comprehension in Commerce-III (Self-study / On-line)	-	1 1/2	•	50	50	1
III	Core : XXI	17CCU25	Institutional Training	-	-	-	100	100	1
III	Core : XXII optional		Elements of Costing	3	3	25	75	100	3
III	Core : XXIII Practical	17CCU26	Computer Applications practical- IV: (Visual Basic)	3	3	40	60	100	2
III	Core : XXIV Elective-l	17CCU27a/ 17CCU27b/ 17CCU27c	Animation Techniques/ Income tax Law and Practice-I / Bank Marketing	4	3	25	75	100	4
IV	Skill Enhancement course : III	17SEU03	Commercial Law	3	3	25	75	100	2
٧	Proficiency enhancement	17PEU01	Business and Commercial Knowledge (Self study)	•	3	,	100	100	2
	Cimanecinent		TOTAL	30				1050	32
			VI –SEMESTER						
III	Core: XXV	17CCU28	Internet And Web Designing	7	3	25	75	100	5
III	Core: XXVI	17CCU29	Management Accounting	7	3	25	75	100	5
III	Core : XXVII	17CCU30	Comprehension in Commerce -IV (Self-study / On-line)	-	1 1/2		50	50	1
III	Core : XXVIII Practical	17CCU31	Computer Applications practical –V (Web Designing)	4	3	40	60	100	2
11	Core : XXIX Elective-II	17CCU32a/ 17CCU32b/ 17CCU32c	Corel draw / Income tax Law and Practice -II / Consumer Behaviour	5	3	25	75	100	4
V	Core : XXX Elective-III	17CCU33a/ 17CCU33b/ 17CCU33c	Photoshop/ Tax Planning / Marketing Research	5	3	25	75	100	4
V	Skill Enhancement course : IV	17SEU04	Commerce Practical	2	2	40	60	100	2
			TOTAL	30	- 11	MICE	MEORE	650	23
1	Extension Activity	y	NSS/YRC/RRC/CCC/PHY.EDU	-			MESTE		1
			Department extension activity		ks: 4300		MESTE otal cre		50

# I SEMESTER

		CATEGORY	L	P	CREDIT
17CCU01	PRINCIPLES OF ACCOUNTANCY				
		CORE I	52	-	4

# **Preamble**

To equip the learners with fundamental principles of accountancy for sole trading and non-profit organizations.

# **Course Outcomes**

CO	CO Statement	Knowledge Level
Number		
CO1	Acquire the knowledge in accounting, system of maintenance of accounts, journal, ledger, bill of exchange, account current, average due date and bank reconciliation statement.	K1
CO2	Familiarise and understand the basic accounting concepts and conventions, preparation of subsidiary books and final accounts, account of Consignment, Joint venture and non-trading concerns.	K2
CO3	Develop the application skills to create adjusting journal entries in rectifying errors, preparation of entries in bill of exchange, consignment and joint venture, receipts and payments account, income and expenditure account of non-profit organization.	К3
CO4	Develop the analytical skills in accounting equation, preparation of trial balance and suspense account, normal loss in consignment. Analyzing the reasons for differences between pass book and cash book transactions in the Bank Reconciliation Statement.	K4
CO5	Evaluate delcredere commission, normal and abnormal loss, value of unsold stock in consignment account and familiarize the financial position of sole proprietor through final accounts	K5

#### UNIT I

Fundamentals of Book Keeping – Accounting Concepts and Conventions – Journal – Ledger – Subsidiary books – Trial balance. (10 Hrs)

#### UNIT - II

Final accounts of a sole trader with adjustments –Errors and rectification . (10 Hrs)

#### UNIT – III

Bill of exchange- Accommodation bills – Average due date – Account current. (10 Hrs)

#### UNIT - IV

Accounting for consignments and Joint ventures.

(12 Hrs)

#### UNIT - V

Bank Reconciliation statement – Receipts and Payments and income and expenditure account and Balance sheet – Accounts of professionals. (10 Hrs)

Note: Distribution of Marks: Theory 20 % and Problem 80 %

#### **Text Book:**

Authors	Title	Publisher	Year of Publication
Reddy.T.S & Murthy.A	Financial Accounting	Margham Publication, Chennai	2012

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Gupta.R.L., Gupta V.K. &., Shukla.M.C	Financial Accounting	S. Chand & Sons , New Delhi	2009
2	Grewal.T.S	Introduction to Accountancy	S.Chand & Sons, New Delhi	2003
3	Maheswari.S.K & Reddy.T.S	Advanced Accountancy	Vikas Publishing House, New Delhi	1996
4	Vinayakam.N, Mani.P.L & Nagarajan .K.L	Principles of Accountancy	S.Chand & Sons, New Delhi	2002

#### **I SEMESTER**

17CCU02	INTRODUCTION TO INFORMATION TECHNOLOGY	CATEGORY	L	P	CREDIT
	INFORMATION TECHNOLOGY	CORE II	52	-	4

#### **Preamble**

To enrich the learners with fundamental concepts of Computers, networks and related technology which are necessary to compete in the electronic environment.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge Level
Number		
CO1	Acquire the basic knowledge of computers, network,	<b>K</b> 1
	operating systems, E-commerce, System analysis and	
	design and World Wide Web.	
CO2	Understanding the importance of computers in	K2
	business, components of computer, types of	
	computers, data processing, and components of	
	computer based information systems.	
CO3	Application of computer in various areas of business,	K3
	operating system, electronic fund transfer, electronic	
	data interchange and application of expert system.	
CO4	Analyze the computer related programmes,	<b>K</b> 4
	multiprogramming and multiprocessing system and	
	also analyze the steps in developing a computer	
	program	
CO5	Evaluate the process of computer system, flowchart,	K5
	pros and cons in mobile computers and system life	
	cycle, system analysis and design.	
CO6	Create a mail merge, E-Mail id, student mark details	K6
	using relevant software independently.	

#### **SYLLABUS**

#### UNIT – I

#### **Introduction to Computers:**

Hardware and Software- Computer systems - importance of computers in business - Data and Information, data processing, data storage and data retrieval capabilities, computer applications in various areas of business, computer related jobs in business. (10 Hrs)

#### UNIT - II

#### Types of Computer System and Data Processing:

Micro, Mini, Mainframe and Super Computers. Analog, Digital and Hybrid Computers-Business and Scientific Computer Systems- First, Second, Third, Fourth and Fifth Generation Computers, Laptop or Notebook Computers, Data Processing System: Batch, Online, Real time system-Time sharing, Multiprogramming and Multiprocessing systems-Net workings: Local wide area Network. (12 Hrs)

# UNIT -III

#### **Components of Computer and Programming Language:**

Input ,Output and Storage devices - Software: System Software and Application Software, Programming language - Machine language - Assembly language, High level language: Flowchart and Program Flowcharts - Steps in developing a computer program.

(10Hrs)

# UNIT – IV

#### **Operating Systems and Network:**

Ms- Dos, Ms-Windows, UNIX, Windows NT, Windows98 - E-Commerce-Internet - Extranet - E-mail and its uses - World Wide Websites - Mobile Computers. (10Hrs)

#### UNIT - V

# **Information Systems in Business:**

System Analysis and Design - Computer Based Information System - Transaction Processing - Office Automation - Management Information System - Decision Support Systems - Expert Systems. (10Hrs)

# **Text book:**

Author	Title	Publisher	Year of Publication
Parameswaran.R	Computer Applications in	S.Chand & Sons,	2014
	Business	New Delhi	

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Alexis Leon & Mathews Leon	Fundamentals of Information Technology,	Leon Tech World, Chennai	1999
2	Brightman.R.W & Dimsdab .J.M	Using Micro Computers, 1 <sup>st</sup> Edition,	Galgotia Publication Pvt Limited, New Delhi,	1995
3	Hunt Roger and Shelly John	Computers and Commonsense	Prentice Hall of India Pvt Ltd, New Delhi,	1994
4	Lucas Henry .C,	Information Technology for Management	Tata Mc Graw Hill Education Pvt Limited, New Delhi	2010.
5	Taxali.K.R,	PC Software Made Simple	Tata Mc Graw Hill Education Pvt Ltd., New Delhi,	2001

Power Point presentation, Quiz, Assignment, Group Discussion, Seminars, Experience Discussion, Brain storming.

# I SEMESTER

17FCU01	ENVIRONMENTAL	CATEGORY	L	P	CREDIT
17FCU01	STUDIES	Foundation Course I	26	ı	2

# **Preamble**

To bring about an awareness of a variety of environmental concerns and to create a pro-environmental attitude and a behavioral pattern in society that is based on creating sustainable lifestyle

# **Course Outcomes**

CO	CO Statement	Knowledge
Number		Level
CO1	Give information about the environment and the resources to act at	
COI	our own level to protect them.	K1
CO2	Analyse the roles of organisms as part of interconnected food webs,	K4
CO2	populations, communities, and ecosystems	K4
CO3	Understand the scale dependence of biodiversity and its	K2
CO3	measurement	K2
	Learn how to assess pollution sources, study exposure pathways	
CO4	and fate, and evaluate consequences of human exposure to	K1,K3
	pollution and its impacts to environmental quality.	
CO5	Balance our economic, environmental and social needs, allowing	K5
003	prosperity for now and future generations	NJ

#### Unit I

#### **Multidisciplinary Nature of Environmental Studies**

- i) Definition, Scope and Importance
- ii) Need for Public Awareness
- iii) Natural Resources
  - a) Natural Resources and Associated Problems
    - **Forest Resources:** Use and Over-exploitation, Deforestation, Case Studies. Timber Extraction, Mining, Dams and their Effects on Forests and Tribal People.
    - Water Resources: Use and Over-utilisation of Surface and Ground Water, Floods, Drought, Conflicts over Water, Dams Benefits and Problems.
    - **Mineral Resources:** Use and Exploitation, Environmental Effects of Extracting and using Mineral Resources, Case Studies.
    - Food Resources: World Food Problems, Changes Caused by Agriculture and Overgrazing, Effects of Modern Agriculture, Fertilizer-Pesticide Problems, Water Logging, Salinity, Case Studies.
    - **Energy Resources:** Growing Energy Needs, Renewable and Non-Renewable Energy Sources, Use of Alternate Sources, Case Studies.
    - Land Resources: Land as a Resource, Land Degradation, Man Induced Landslides, Soil Erosion and Desertification.
  - b) Role of an Individual in Conservation of Natural Resources
  - c) Equitable Use of Resources for Sustainable Lifestyles

(4 Hrs)

#### Unit II

#### **Ecosystems**

- i) Concept of an Ecosystem
- ii) Structure and Function of an Ecosystem
- iii) Producers, Consumers and Decomposers
- iv) Energy Flow in the Ecosystem
- v) Ecological Succession
- vi) Food Chains, Food Webs and Ecological Pyramids
- vii) Introduction Types, Characteristics Features, Structure and Function of the following Ecosystem:
  - a). Forest Ecosystem
  - b). Grassland Ecosystem
  - c). Desert Ecosystem
  - d). Aquatic Ecosystems (Ponds, Streams, Lakes, Rivers, Ocean, Estuaries) (5 Hrs)

#### **Unit III Biodiversity and its Conservation**

- i. Introduction Definition Genetic, Species and Ecosystem Diversity
- ii. Bio-geographical Classification of India
- iii. Value of Biodiversity Consumptive Use, Productive Use, Social, Ethical, Aesthetic and Option Value
- iv. Biodiversity at Global, National and Local Levels
- v. India as a Mega-Diversity Nation
- vi. Hot-Spots of Biodiversity
- vii. Threats to Biodiversity Habitat Loss, Poaching of Wildlife, Man-Wildlife Conflicts
- viii. Endangered and Endemic Species of India
- ix. Conservation of Biodiversity In-situ and Ex-situ and Conservation of Biodiversity

(5 Hrs)

#### **Unit IV**

#### **Environmental Pollution**

- i) Definition, Causes, Effects and Control Measures of:
  - a) Air Pollution
  - b) Water Pollution
  - c) Soil Pollution
  - d) Noise Pollution
  - e) Thermal Pollution
- ii) Solid Waste Management Causes, Effects and Control Measures of Urban and Industrial Wastes
- iii) Role of an Individual in Prevention of Pollution
- iv) Pollution Case Studies
- v) Disaster Management Floods, Earthquake, Cyclone and Landslides

(5 Hrs)

#### Unit V

#### **Social Issues and the Environment**

- i) Sustainable Development
- ii) Urban Problems Related to Energy
- iii) Water Conservation, Rainwater Harvesting, Watershed Management
- iv) Resettlement and Rehabilitation of People; Its Problems and Concerns, Case Studies
- v) Environmental Ethics Issues and Possible Solutions
- vi) Climate Change, Global Warming, Ozone Layer, Depletion, acid Rain, Nuclear Accidents and Holocaust, Case Studies
- vii) Consumerism and Waste Products
- viii) Environmental Protection Act
- ix) Air (Prevention and Control of Pollution) Act
- x) Water (Prevention and Control of Pollution) Act
- xi) Wildlife Protection Act
- xii) Forest Conservation Act
- xiii) Issues Involved in Enforcement of Environmental Legislation
- xiv) Public Awareness
- xv) Human Population and the Environment
  - Population Growth and Distribution
  - Population Explosion Family Welfare Programme
  - Environment and Human Health
  - Human Rights
  - Value Education
  - HIV/AIDS
  - Women and Child Welfare
  - Role of Information Technology in Environment and Human Health
  - Medical Transcription and Bioinformatics

(5 Hrs)

#### **Text Book:**

Environmental Studies, Bharathiar University, Publication Division, 2004

#### **Reference Book:**

S.No	Authors	Title	Publishers	Year of Publication
1	R.C.Sharma & Gurbir Sangha	Environmental Studies	Kalyani Publishers, Chennai.	2005

# **II SEMESTER**

17CCU05	FINANCIAL ACCOUNTING	CATEGORY	L	P	CREDIT
	FINANCIAL ACCOUNTING	Core IV	65	-	5

# Preamble

To enable the students to make use of financial accounting applications in the real life situation

# **Course Outcomes**

CO	CO Statement	Knowledge Level
Number		
CO1	Acquire the basic knowledge of the terms such as, single entry system, statement of affairs, departmental accounts, inter departmental transfer, branch accounting, stock and debtors system, depreciation, hire purchase and instalment purchase, down payment.	<b>K</b> 1
CO2	Understand the features of single entry system, difference between single entry and double entry system, need for departmental accounts, basis for allocation of expenses, difference between wholesale profit and retail profit, different methods of depreciation, features of hire purchase and instalments system and difference between hire purchase and instalement system.	K2
CO3	Familiarizing the methods of preparation of single entry system of accounts, inter-department transfer at cost or selling price, preparation of branch accounts, preparation of accounts using various methods of depreciation and calculation of interest under hire purchase and instalment system of accounting.	К3
CO4	Develop analytical skills in single entry system of accounts, department trading and profit and loss account and balance sheets, stocks and debtors system and final accounts system and hire purchase trading account.	K4
CO5	Evaluate the cost of departmental purchase, consolidated final accounts and default and repossession of goods under hire purchase system.	K5
CO6	Gain practical exposure in operating a branch independently with the knowledge of branch and departmental accounts.	K6

#### UNIT I

#### Single Entry system:

Meaning, Features, Defects- Difference between Single Entry and Double Entry system-Statement of Affairs Method – Conversion Method. (13 Hrs)

#### UNIT II

#### **Departmental Accounts:**

Meaning-need -Basis for allocation of expenses-Inter department transfer at cost or selling price. (13 Hrs)

#### UNIT III

#### **Branch Accounting:**

Meaning-types of branch - Dependent branch system - Stock and Debtors system-Distinction between wholesale profit and retail profit-Independent branch (excluding foreign branches). (13 Hrs)

#### UNIT IV

#### **Depreciation Accounts:**

Accounting for Depreciation – Meaning, Need, Causes, Methods of providing depreciation - Straight Line Method- Written down Value Method (excluding change in method), Annuity method, Sinking fund method, Insurance policy method, Revaluation method, Depletion method, and Machine hour rate method. (13 Hrs)

#### UNIT V

#### **Hire Purchase and Instalment Accounts:**

Hire Purchase: Meaning - Features-Instalment purchase system: Meaning-Features-difference between hire purchase method and instalment purchase method - Calculation of Interest -default and repossession-hire purchase trading account:Debtors method-Stock and debtors method. (13 Hrs)

Note: Distribution of Marks: Theory 20% and Problem 80%

#### **Text book:**

Authors	Title	Year of Publication
Reddy .T.S & Murthy.A	Financial Accounting	2012

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Gupta.R.L &	Advanced	S. Chand & Sons,	2013
1	Radhaswamy.M,	Accounting	New Delhi	2013
2	Jain.S.P and	Financial	Kalyani Publishing	2012
2	Narang.K.L	Accounting	House, New Delhi	2012
	Maheswari.S.N	Financial	Vikas Publishing	
3			House Pvt Ltd,	2012
		Accounting,	New Delhi	
4	Raman.BS	Financial	United Publishers,	2012
4	Kaman.BS	Accounting - II	Mangalore	2012

Power Point presentation, Quiz, Assignment, Group Discussion, Seminars, Experience Discussion, Brain storming.

# II SEMESTER

17CCU0	6 BUSINESS CORRESPONDENCE	CATEGORY	L	P	CREDIT
1,000		CORE V	39	-	3

# **Preamble**

To enrich the skill to draft business letters, banking and company correspondence effectively.

# **Course Outcomes**

CO 1	Acquire the knowledge of Business communication, application letters, resume writing, Testimonials and references.	K 1
CO 2	Understand the importance, objectives, media and barriers of communication. Further to understand the types of business letter, duties of company secretary, preparation of Agenda and minutes.	K 2
CO 3	Analyze the effectiveness of media of communication and to make trade enquiries, execution of orders, drafting sales and circular letters, bank and agency correspondence and company correspondence.	К 3
CO 4	To enrich the analytical skills on drafting letter of offers and quotations.	K 4
CO 5	Evaluation of Pros and cons of modern communication methods.	K 5
CO 6	Gain confidence in the preparation of notice, agenda, minutes, reports of company meetings and write resume independently.	K 6

#### UNIT I

#### **Introduction to Business Communication:**

Business Communication: Meaning – Importance of Effective Business Communication.

Business Letters: Essentials of Effective Business Letters—Functions - Kinds- Layout of a business letter. (8 Hrs)

#### UNIT II

#### **Business Letters:**

Trade Enquiries – Offers and quotations- Orders and Order Execution letters – Complaint letters - Sales Letters – Circular Letters. (8 Hrs)

#### **UNIT III**

#### **Banking & Insurance Correspondence:**

Banking Correspondence, Insurance Correspondence (Life Insurance only)-Agency Correspondence. (8 Hrs)

#### **UNIT IV**

#### **Company Correspondence:**

Company Correspondence – Correspondence with Directors and shareholders – Duties of company secretary – Preparation of Notice-Meeting-Agenda – Minutes-Report writing.. (8 Hrs)

#### **UNIT V**

# **Report Writing & Modern Communication Methods:**

Application Letters – Preparation of Resume-Modern Communication Methods: Internet, E-mail, Tele conferencing and Video conferencing. (7 Hrs)

#### **Text book:**

Authors			Title			Publisher			Year of Publication
Rajendra	Pal	&	Essentials	of	Business	S.Chand	&	Sons,	2009
Korlahalli J.S		Communic	ation	ı	New Delhi,	,			

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Mathur. S.P	Business Communication	New Age International Pvt Ltd, New Delhi,	2013
2	Ramesh. M.S & Pattanshetti.C.C	Business Communication,	Tata Mc Graw Hill Education (India) Pvt. Ltd., New Delhi	2013
3	Rodriques. M.V	Effective Business Communication	Concept Publishing Company, New Delhi	2003

Power Point presentation, Quiz, Assignment, Group Discussion, Seminars, Experience Discussion, Brain storming

#### **II SEMESTER**

		CATEGORY	L	P	CREDIT
4 - 0 0 - 10 4	COMPUTER APPLICATIONS				
17CCU04	COMI OTER ATTEICATIONS	CORE III	-	91	2
	PRACTICAL-I (MS-Office)	PRACTICAL			

#### **Preamble**

To give practical exposure to the learners on the preparation of simple programs using MS-Word, MS-Excel, MS-PowerPoint, Ms-Access, Tally and Internet.

#### **SYLLABUS**

#### MS -WORD

- 1. Type Chairman's speech/Auditor's report/ Minutes/ Agenda and perform the following operations: Bold, Underline, Font Size, Style, Background color, Text color, Line spacing, Spell Check, Alignment, Header & Footer, Inserting pages and page numbers, Find and Replace.
- 2. Prepare an invitation for the college function using Text boxes and clip arts.
- 3. Design an invoice and Account sales by using Drawing tool bar, Clip Art, Word Art, Symbols, Borders and Shading.
- 4. Prepare a Class Time Table and perform the following operations: Inserting the table, Data Entry, Alignment of Rows and Columns, Inserting and Deleting the Rows and Columns and Change of Table Format.
- 5. Prepare a Sharholders meeting letter for 10 members using mail merge operations.
- 6. Prepare Bio-Data by using Wizard/ Templates.

(20 Hrs)

#### MS-EXCEL

- 1. Prepare a mark list of your class (minimum of 5 subjects) and perform the following operations: Data entry, Total, Average, Result and Ranking by using arithmetic and logical functions and sorting.
- 2. Prepare Final Accounts (Trading, Profit and Loss Account and Balance Sheet) by using formula.
- 3. Draw the different type of charts (Line, Pie, Bar) to illustrate year-wise performance of sales, purchase, profit of the company by using chart wizard.
- 4. Prepare a statement of Bank customer's account showing simple and compound interest calculations for 10 different customers using mathematical and logical functions.
- 5. Prepare a product life cycle which should contain the following stages: Introduction, Growth, Maturity, Saturation and Decline. (18 Hrs)

#### **MS-POWER POINT**

- 1. Design presentation slides for a product of your choice. The slides must include name, brand name, type of product, characteristics, special features, price and special offer.etc. The presentation should work in manual mode.
- 2. Design an organization chart with 3 levels of hierarchy of a company.
- 3. Design slides for the News Headlines of a popular TV Channel. The Presentation should contain the following transactions: Top down, Bottom up, Zoom in and Zoom out. The presentation should work in custom animation mode.
- 4. Design Presentation slides about an organization and perform frame movement by inserting clip arts to illustrate running of an image automatically.

5. Design presentation slides for the Seminar using animation effects and perform the following operations: Creation of different slides, changing background color, font color using word art.

(18 Hrs)

#### I MS-ACCESS

- 1. Prepare a payroll for employee database of an organization with the following details (for 10 employees):Employee ID, Employee name, Employee Date of Birth, Department and Designation, Date of appointment, Basic Pay, Dearness Allowance, House Rent Allowance and other deductions (if any). Perform queries for different categories.
- 2. Create mailing labels (for 5 students) data base which should include atleast three Table must have atleast two fields with the following details:
- 3. Roll Number, Name, Course, Year, College Name, University, Address, Phone Number.
- 4. Gather price, quantity and other descriptions for five products and enter into the access table and create an invoice in form design view.
- 5. Create forms for the simple table for the Assets side in the Balance sheet.
- 6. Create forms for the simple table for the Assets side in the Balance sheet.
- 7. Create report for the product data base and display the result using queries.
  - Product name in ascending order
  - Product with high price

(18 Hrs)

#### II TALLY AND INTERNET

- 1. Create a new company, group, voucher and ledger and record minimum 10 transactions and display the relevant results.
- 2. Prepare trial balance, Profit and Loss A/c and Balance Sheet.(with minimum of any five adjustment.
- 3. Prepare inventory statement using (calculate inventory by using all methods)
  - a) FIFO b) LIFO c) Simple Average Method d)Weighted Average Method
- 4. Create an E-mail id and check the mail inbox.
- 5. Learn how to use search engines and visit yahoo.com, rediff.com, hotmail.com and google.com.
- 6. Visit your university and college websites and collect the relevant data. (17 Hrs)

#### **II SEMESTER**

17FCU02	YOGA AND VALUE	CATEGORY	L	P	C
	EDUCATION	Foundation Course II	26	-	2

#### **Preamble**

To enable the learners to acquire the knowledge on basic yogasanas and values and practice them in real life.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Acquire the basic knowledge on yoga and value education.	K1
CO2	Understand the importance of yoga, mental exercises, principles of life and components of values	K2
CO3	Enhance their physical and mental health by practicing the different types of asanas, kriyas, mental exercises and values.	К3
C04	Lead a meaningful life for the fulfillment of the needs of family, workplace, society and country.	K4

#### **SYLLABUS**

#### UNIT I

#### YOGA AND HEALTH

#### Theory:

Yoga-Meaning- Importance of Yoga – Pancha Koshas - Benefits of Yoga-General Guidelines.

#### Practice

Dynamic Exercise- Surya Namaskar-Basic Set of Asanas-Pranayama & Kriya. (5 Hrs)

#### **UNIT II**

# ART OF NURTURING THE MIND

#### Theory

Ten Stages of Mind-Mental Frequency – Methods for Concentration

Eradication of Worries- Benefits of Blessings- Greatness of Friendship- Individual Peace and World Peace

Practice: - Worksheet (5 Hrs)

#### UNIT III

#### PHILOSOPHY AND PRINCIPLES OF LIFE

Purpose and Philosophy of Life- Introspection – Analysis of Thought - Moralization of Desires-Neutralization of Anger.

Vigilance and Anti- Corruption- Redressal mechanism - Urban planning and Administration.

Practice - Worksheet (5 Hrs)

#### **UNIT IV**

#### **VALUE EDUCATION (Part-I)**

Ethical Values: Meaning – Need and Significance- Types - Value education – Aim of education and value education

Components of value education: Individual values – Self discipline, Self Confidence, Self Initiative, Empathy, Compassion, Forgiveness, Honesty, Sacrifice, Sincerity, Self-control, Tolerance and Courage.

Practice - Worksheet (5 Hrs)

#### **UNIT V**

#### **VALUE EDUCATION (Part-II)**

Family Values

Constitutional or National values – Democracy, Socialism, Secularism, Equality, Justice, Liberty, Freedom and Fraternity.

Social values – Pity and probity, self control, universal brotherhood.

Professional values – Knowledge thirst, sincerity in profession, regularity, punctuality and faith. Religious values – Tolerance, wisdom, character.

Practice - Worksheet (6 Hrs)

#### **Reference Books:**

- 1 Vethathiri Maharishi (2015), 'Yoga for human excellence'- Sri Vethathiri Publications.
- 2. Value Education for human excellence- Study material by Bharathiar University.
- 3. Value Education Study Material by P.K.R Arts College for Women.

# III SEMESTER

17CCU08	ADVANCED ACCOUNTACY	CATEGORY	L	P	CREDIT
		CORE: VI	65		5

# **Preamble**

To familiarize the students with the accounting principles and practice of partnership

# **Course Outcomes**

CO	CO Statement	knowle
number		dge
		Level
CO1	Acquire the basic knowledge about partnership accounts, insurance claim	K1
	accounts and Royalty accounts.	
CO2	Familiarize and understand the concepts of profit sharing ratios,	K2
	revaluation of assets and liabilities, realization of assets and liabilities,	
	insurance claims and recoupment of short workings.	
CO3	Develop the application skills to apply Garner Vs. Murray rule at the time	К3
	of insolvency of a partner, piecemeal method of distributing assets and	
	settlement of liabilities and treatment of Royalty in final accounts.	
CO4	Enrich the analytical skill on valuing loss of stock in fire accidents, short	K4
	workings and recoupment of short workings in Royalty accounts.	
CO5	Evaluate the adjustment of goodwill among partners, average clause, loss	K5
	of profit in insurance accounts and minimum rent in Royalty accounts.	
CO6	Gain practical idea about partnership accounts, insurance claims and	K6
	Royalty accounts.	

#### **UNIT – I : Partnership Accounts- Admission of Partner**

Admission of a partner- Treatment of Goodwill- Revaluation of Assets and Liabilities-Calculation of Ratios for Distribution of Profits- Capital Adjustments. (13 Hrs)

# **UNIT – II: Retirement and Death of Partner**

Retirement of partner- Calculation of Gaining ratio- Revaluation of Assets and Liabilities- Treatment of Goodwill-Adjustment of Goodwill through Capital A/C only-Settlement of Accounts- Retiring Partner's Loan Account with equal Installments only- death of partner- calculation of profit upto the date of a partner. (13 Hrs)

#### **UNIT – III: Dissolution and Insolvency of a Partner**

Dissolution- Insolvency of Partners- Garner Vs. Murray –Insolvency of all Partners-Deficiency A/C- Piecemeal Distribution- Proportionate Capital Method Only-Insolvency of Individuals and Firms. (13 Hrs)

#### **UNIT – IV : Insurance Claims Accounts**

Computation of Insurance Claims – Loss of stock – Calculation of total stock on the date of Fire – Ratio of Gross Profit – Average clause – Loss of Profit (13 Hrs)

#### **UNIT – V: Royalty accounts**

Meaning of Royalty – Minimum Rent – Short Workings – Recoupment of Stock Workings –Entries in the books of Lessor and Lessee (Excluding sublease) (13 Hrs)

Note: Distribution of Marks: Theory- 20% and Problems- 80%

#### Text Book:

Authors	Title	Publisher	Year of Publication
Reddy T.S & Murthy.A	Financial Accounting	Margham	2011
	Volume -I	publications,	
		Chennai	

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Gupta R.L & Radhasamy .M	Advanced Accountancy	Sultan Chand & Sons, New Delhi	2009
2	Jain S.P and Narang K.L	Advanced Accountancy Volume I	Kalyani publishers, New Delhi	2014
3	Shukla.M.C., Grewal T.S and Gupta S.L	Advanced Accountancy, Volume I	Sultan Chand & Sons, New Delhi	2011

# III SEMESTER

		CATEGORY	L	P	Credit
17CCU09	MODERN MARKETING	CORE: VII	52	-	3

# **Preamble**

To enable the students to understand the concepts of modern marketing in the changing environment

# **Course Outcomes**

CO Number	CO Statement	Knowledge level
CO1	Acquire basic concepts of market, Marketing, Selling, Marketing Management and components of Marketing mix.	K1
CO2	Have a comprehensive knowledge on product planning, Market segmentation, functions of middlemen and Sales promotion programme	K2
CO3	Familiarize with the application of Modern marketing concepts, Pricing policies, Channel of distribution of goods, personal selling and advertising.	K3
CO4	Analyze the organisational structure of Marketing, role of marketing for economic development and effects of Channel of Distribution	K4
CO5	To gain experience on various pricing strategies, advertising media and qualities of good salesmanship.	K5
CO6	Impart skill on marketing plan for new product development and effective sales promotion.	K6

#### **UNIT I**

#### **Modern marketing concepts:**

Marketing –Definition of market and marketing-Importance of marketing –Modern Marketing concept-Global Marketing –E-marketing –Tele marketing- Marketing Ethics -Career Opportunities in Marketing. (10 Hrs)

#### **UNIT II**

#### **Marketing Functions:**

Buying –Selling –Transportation –Storage – Financing –Risk Bearing –Standardisation – Market Information (10 Hrs)

#### **UNIT III**

# **Marketing Mix**:

Product mix –Meaning of Product –Product life cycle –Branding-labelling-Price Mix-Importance-Pricing objectives - Pricing strategies – Promotion Mix - Personal selling, Advertising and Sales Promotion -Place mix-Importance of channels of distribution –Functions of middlemen – Importance of retailing in today's context (12 Hrs)

#### **UNIT IV**

#### **Consumer Behaviour:**

Meaning —Need for studying consumer behaviour-Factors influencing consumer behaviour- Market segmentation (10 Hrs)

#### **UNIT V**

#### **Consumerism:**

Marketing and Government –Bureau of Indian Standards –Agmark –Consumerism – Consumer Protection – Rights of consumers- Green Marketing –Meaning and importance; Rural Marketing- features and importance- suggestion for improvement of Rural Marketing. (10 Hrs)

#### **Text book:**

Pillai R.S.N & Bagavathi.V	Modern Marketing: Principles & Practices	S.Chand &	2014
		Company, New	
		Delhi	

#### **Books for Reference:**

S. No.	Author	Title	Publisher	Year
1.	Gary Armstrong Philip Kotler	Marketing	Pearson publications, New Delhi	2013
2.	Rajan Saxena	Marketing Management	McGraw Hill Education (India) Pvt Limited, New Delhi	2016
3.	Ramasamy V.S. Namakumari. S.	Marketing Management, Planning and Control	Macmilan india Ltd, New Delhi	2008
4.	ZiKmund	Marketing	South Western,	2001

# III SEMESTER

		CATEGORY	L	P	CREDIT
17CCU10	DATABASE MANAGEMENT				
	SYSTEMS	CORE:VIII 65 -	4		

# Preamble

To equip the learners with fundamental concepts of Database Management System

# **Course Outcomes**

CO Number	CO Statement	Knowledge Level
CO1	Acquire the basic knowledge of database systems,	K1
	DBMS, Entity, Object, attributes, relationships, keys, SQL, Transaction,	
	Concurrency	
CO2	Understand the concepts of database, functions, components of	K2
	DBMS, Entity relationship model and types, normalization,	
	Relational algebra, transaction and ACID properties	
CO3	Developing application skills related to database languages,	K3
	database design, E-R model, SQL commands	
CO4	Enrich the analytical skills on transaction states and concurrency	K4
	control schemes	
CO5	Evaluate the concepts of database architecture, data base design,	K5
	Normalization and transaction management	
CO6	Gain the practical knowledge to build the database software	K6
	independently	

#### UNIT I

#### **Database Systems:**

Introduction-Data independence- Abstraction-Organization of a database-DBMS: Benefits, Functions-Components of DBMS- Data Dictionary-Database users (13 Hrs)

#### UNIT II

#### **Database Architecture:**

Logical Schema-Conceptual Schema-Physical Schema-Database languages-Database design-Design Constraints.

#### Data model:

Hierarchical, Network, Relationship Models, E-R Model, Object Oriented Model-Object-Relational Model (13 Hrs)

#### UNIT III

# E-R Model:

Components of E-R Model-Relationships: Degree, Connectivity, Cardinality, Dependency, Participation. Constraints-Composite entities-Entity List-E-R diagrams-Types. Normalization: Functional Dependencies, Keys, Relationships-INF, 2NF, 3NF, BCNF (13 Hrs)

#### **UNIT IV**

# **Relational Algebra:**

Relational Algebraic operations: Unary and binary operations. SQL:SQL data types-Characteristics-Types of SQL Commands-SQL Operators-Aggregate functions(Insert, Update, Delete, Join, Cartesian Product statements) (13 Hrs)

#### UNIT V

#### **Transaction Management and Concurrency Control:**

Transaction-ACID properties-database Structures-Transaction States. Concurrency Control Schemes: Locking-Two phase Locking-Deadlock-Granularity. Transaction Management in SQL: User defined Transactions- Commit, Roll back, Save Point Commands (13 Hrs)

#### **Text Book:**

Author	Title	Publisher	Year of
			Publication
Alexis Leon	Fundamentals of DBMS	Vijay Nicole Imprints Private	2014
and Mathews		Limited, Chennai	
Leon			

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1.	Abraham Silberchatz and Henry F. Korth	Database System Concepts	Tata McGraw Hill, New Delhi	2006
2.	Date C.J	An Introduction to Database Systems	Tata McGraw Hill, New Delhi	2006

#### III SEMESTER

		CATEGORY	L	P	CREDIT
	COMPUTER APPLICATIONS				
17CCU11	PRACTICALS- II (ORACLE)	CORE: IX		52	2
		PRACTICAL			

# **Objective:**

To explore the knowledge of database management system using DDL commands, DML Commands and PL/SQL Programs

#### **SYLLABUS**

# 1. Create the table library with the following fields

Name	Type
BOOKNO	NUMBER(5)
SID	NUMBER(5)
SNAME	VARCHAR(20)
BOOKNAME	VARCHAR(20)
<b>AUTHER NAME</b>	VARCHAR(20)
PRICE	NUMBER(4)
NO.OF COPIES	NUMBER(4)

Insert the details of 5 students and implement the following queries

- a) Alter the table by adding a new column 'Publisher name'
- b) Modify the column price values into float
- c) Drop the column name 'Auther name'
- d)Describe the structure of the table
- e) Display bookno from the table library avoiding the duplicated values.

#### 2. Create a table called EMP with the following structure.

Name	Type
EMPNO	NUMBER(6)
ENAME	VARCHAR2(20)
DESIGNATION	VARCHAR2(10)
DEPTNO	NUMBER(3)
SAL	NUMBER(7,2)

- a) Insert more than a record into emp table using a single insert command.
- b) Update the emp table to set the salary of all employees to Rs15000/- who are working as a 'Head of the department'
- c) Delete only those who are working as a 'trainees'
- d) Select the name of the employee whose department is 'English'
- e) List the records in the emp table orderby salary in ascending order

# 3. Implement the data and built in functions in SQL

- a) Verify the Character/String Function commands of upper,lower,initcap,ltrim,rtrim, concat,length,replace,transalate
- b) Verify the date and time functions of sysdate, round, addmonths, lastday, nextday
- c) Verify the numerical functions of round, ceil, floor, trunc, sign, abs
- d) Verify the Mathematical commands of power, mod, exp, sqrt

#### 4. Create the table for ticket booking reservation with the following fields

Name	1 ype
Passenger name	VARCHAR2(20)
Passenger ID	NUMBER(4)
Gender	VARCHAR2(20)
Address	VARCHAR2(10)
Source	VARCHAR2(20)
Class	VARCHAR2(20)
Destination	VARCHAR2(20)
Name	Type
TrainId	NUMBER(3)
Train name	VARCHAR2(20)
Seats	NUMBER(10)
Date	DATE

- 1. Find the total number of passengers who travelled in "First Class"
- 2.Get the details of the passengers who travelled form Delhi to Bombay
- 3. Display the status of the train where the train number= '2333'

NUMBER(5,2)

- 4. Update the train details where the seat number= '476'
- 5. Check the train is available on the given date

# 5. Create the table 'Sales' with the following fields

Name	Type
Product No	Number 6
Product Name	Character(15)
Units	Character(15)
Quantity	Number(6)
Price	Number (8)

**Travelling Cost** 

- a) Find the total number products in a table
- b) Selects all products with a price between 10 and 20:
- c) Finds the price of the most expensive product and the price of cheapest product
- d) List the product name if the records in the product table that quantity >100
- e) Selects all products with a name starting with "E"
- 6. Write a PL/SQL program to calculate payroll details for all the employees
- 7. Write a trigger to add two numbers

# III SEMESTER

17CCU13	BUSINESS ECONOMICS	CATEGORY	L	P	CREDIT
		CORE- ALLIED: III	65	-	4

# **Preamble**

To equip the learners with the basic concepts of economic laws/theories relevant to business

# **Course Outcomes**

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the knowledge about the nature and scope of Business	K1
	Economics, cost and revenue concepts, utility analysis and	
	production function.	
CO2	Understand the concept of demand analysis, factors of production,	K2
	market – its types.	
CO3	Application of various laws and scale of production to maximize	K3
	profit and scales of the firm.	
CO4	Develop analytical skills in analyzing the consumer's surplus,	K4
	equilibrium of the firm and industry.	
CO5	Evaluate the pricing and output decisions under different market	K5
	structure and theories of factor pricing.	

#### UNIT I

#### **Business Economics:**

Meaning, Definition, Nature and Scope of economics-Tools of Economic analysis-Micro and Macro Economics-Business Economics-Role of economics in decision making -Economic theories applied to business analysis-Objectives of business economics-Profit maximization-Sales maximization-Rate of growth-Objectives of Firm in different economic systems. (13 Hrs)

#### **UNIT II**

#### **Utility Analysis:**

Law of diminishing marginal utility-Law of Equi-Marginal utility-Indifference curve.

Demand analysis-Meaning-Determinants of demand-Law of demand, Elasticity of demand-Price, Income and Cross demand-Demand estimation and Demand forecasting-types. (13 Hrs)

#### UNIT III

#### **Production function:**

Factors of production-Law of diminishing returns-Law of variable proportion-Returns to scale-Scale of production-Law of supply-Cost and Revenue-Types of cost of production-Long run and short run cost curve. (13 Hrs)

#### **UNIT IV**

#### **Product pricing:**

Meaning, Definition, Types-Equilibrium under Perfect competition of firm and Industry - Pricing under Imperfect competition – Monopoly - Price discrimination-Pricing under Monopolistic competition-Pricing under Oligopoly-Kinked demand curve. (13 Hrs)

#### **UNIT V**

# **Factor pricing**:

Marginal Productivity Theory-Theories of Rent - Wages- Interest - Profit.

(13 Hrs)

#### Text Book:

Authors	Title	Publisher	Year of
			Publication
Sundharam.K.P.M	Business Economics	S.Chand & Sons, New Delhi	2010
& Sundharam.E.N			

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Jhinghan.M.L	Macro Economics	Vrinda Publications Pvt	2002
		Theory	Limited, New Delhi	
2	Sankaran .S	Business Economics	Margham Publication,	2001
			Chennai	
3	Seth .M.L	Principles of	Lakshmi Narain Agarwal	1999
		Economics	Publications, Agra	

#### **IV SEMESTER**

		CATEGORY	L	P	CREDIT
17CCU14	CORPORATE ACCOUNTING				
		CORE:XI	78	-	5

#### **Preamble**

To enable the students to have a comprehensive knowledge for the preparation of Corporate Accounts as per the provisions of the Company's Act.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the knowledge in company accounts such as meaning of a	K1
	company, characteristics of a company, definition of shares,	
	debentures, underwriting and goodwill, types of shares, bonus share,	
	right share and underwriting, liquidation.	
CO2	Understand the accounting treatment in issue of shares at par premium	K2
	and discount, issues of debenture, managerial remuneration, calculation	
	of goodwill and shares and liquidator's statement of affairs.	
CO3	Develop the application skills to computation of pro-rate allotment,	K3
	redemption of preference shares, profit and loss account and	
	preparation of balance sheet of companies (new format).	
CO4	Familiarize the analytical skills in corporate accounting, calculation of	K4
	underwriting commission, redemption of debentures in sinking fund	
	method, valuation of shares and liquidators final statement.	
CO5	Evaluate the techniques for redemption of preference share, valuation	K5
	of goodwill and shares, deficiency account in liquidation.	
CO6	Gain confidence in preparation of company accounts in new format,	K6
	various methods for calculating good will and shares, and preparation	
	of liquidator's final statement accounting.	

#### **SYLLABUS**

#### **UNIT I**

#### **Issue of Shares and Underwriting:**

Issue of Shares: Par, Premium and Discount – Forfeiture – Reissue – Right Issue – Bonus Share – (Theory and Problem) – Surrender of Shares (Theory only).

Underwriting: meaning – Importance of underwriting – Underwriting Commission – Types of Underwriting – Pure underwriting (Problems only) – Partial Underwriting (Theory only) (16 Hrs)

#### UNIT II

#### **Redemption of Preference Shares and Debentures:**

Redemption of preference Shares: Redemption without Fresh Issue of Shares-Redemption at par out of Profits – Redemption at a premium out of profits – Redemption at Par out Fresh Issue – Redemption at a Premium, Partly out of profits and partly out of fresh issue-Redemption at a premium and fresh issue at premium-Redemption at par and Fresh issue at premium- Issue of Bonus shares by using Capital Redemption Reserve-Minimum Fresh issue of Shares.

Debenture - Meaning of Debenture - Types of Debenture - Difference between Shares and Debenture - Issue of Debenture - Redemption of Debenture: Sinking fund method only.

(16 Hrs)

#### UNIT III

# **Final Accounts of Companies:**

Final Accounts of Companies(New Format) – Calculation of Managerial Remuneration (Simple problems only). (15 Hrs)

#### **UNIT IV**

#### Valuation of Goodwill and Shares:

Goodwill: Meaning – Definition – Nature of Goodwill – Factors affecting the value of Goodwill – methods of valuing Goodwill: Average profit method, Weighted Average profit Method, Super profit method and Capitalization method.

Valuation of Shares: Meaning – Importance – Factors Affecting the value of Shares – Methods of Valuation of Shares: Net Asset method, Yield Value method And Fair Value Method.

(16 Hrs)

#### UNIT V

#### **Liquidation of Companies:**

Liquidation-meaning- odes of liquidation – Statement of Affairs - Deficiency A/C – Liquidators Final Statement of Account. (15 Hrs)

Note: Distribution of Marks: Theory 20 % and Problem 80 %

#### **Text Book:**

Authors	Title	Publisher	Year of Publication
Reddy .T.S & Murthy. A	Financial Accounting,	Margham Publication Chennai.	2012

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Gupta.R.L & Radhasamy.M	Advanced Accountancy	Sultan Chand & Co, New Delhi	2004
2	Maheswari.K. Suneel	Corporate Accounting	Vikas Publishing House, New Delhi,	2009
3	Shukla .M.C, Grewal.T.S & Gupta S.C	Advanced Accounts	Sultan Chand & Company Ltd, New Delhi	2012

#### IV SEMESTER

17CCU15 OBJECT-ORIENTED PROGRAMMING LANGUAGE WITH C++	CATEGORY	L	P	CREDIT
	LANGUAGE WITH C++	CORE:XII	65	-

#### **Preamble**

To equip the learners with the knowledge of Object-Oriented Programming with C++.

#### **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Acquire the basic knowledge of object oriented programming concepts with C++.	K1
CO2	Understand the importance of variables - data types - operators - functions - arrays - classes -constructor - files	K2
CO3	Familiarize the applications of C++ programming language constructs in developing the Computer Program	К3
CO4	Develop the analytical skills in classes – inheritance – polymorphism – template – exception handling.	K4
CO5	Create a application using concepts such as memory allocation/relinquish, classes, inheritance, polymorphism, file handling, template and Exception handling.	K5

#### **SYLLABUS**

#### **UNIT I**

#### **Object Oriented Programming Concepts:**

OOPs, A New Paradigm –Evaluation of Programming Paradigm- POP vs OOPS –Basic concepts: Objects –Classes –Encapsulation - Data Abstraction –Inheritance –Delegation – Polymorphism –Message Communication –Popular OOPs Languages –Merits and Demerits of OOPs Methodology –Application of OOPs. (13 Hrs)

#### **UNIT II**

#### **Introduction to C++:**

Key concepts of Object-Oriented Programming – Structure of C++ Program –Tokens, Expression -Basic Data Types –Symbolic Constants –Declaring Data Types -Reference Variables –Operator in C++ -Scope Resolution Operator – Expressions and Implicit Conversions –Control Structures –Functions in C++ Call by Reference –Call by Value –Inline Functions –Default Arguments –Constant Arguments –Classes and Objects –Defining Member Functions –Nesting Member Function –Private Member Function –Static Member Function.

(13 Hrs)

#### **UNIT III**

# **Array, Constructor and Functions:**

Array of Objects –Friend Function –Returning Objects –Constant Member Function – Pointer to Members –Constructors with Default Arguments –Copy Constructor –Dynamic Constructor –Destructor –Operator Overloading and Type Conversions –Rules for Operator Overloading –Function Overloading with Arguments –Special Features of Function Overloading. (13 Hrs)

#### **UNIT IV**

#### **Inheritance**:

Types - single, Multilevel, Multiple, Hierarchical, Hybrid - Visibility-Polymorphism - Virtual Functions - Pure Virtual Function - Pointer to Derived Classes. (13 Hrs)

#### **UNIT V**

#### **Console I/O Operations:**

C++ Streams –Stream classes – Unformatted I/O Operation – Classes for File Stream Operations –Opening and Closing a file – Templates - Exception Handling. (13 Hrs)

#### **Text Book:**

Authors	Title	Publisher	Year of Publication
	Object-Oriented Programming	Tata Mc	
Balagurusamy.E	with C++	GrawHill,	2013
		New Delhi	

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Ashok N Kamthane	Object-Oriented Programming with Ansi And Turbo C++	Pearson Education, U.K	2003
2	Maria Litvin & Gray Litvin,	C++ for you	Vikas publication, Chennai	2002

# IV SEMESTER

17CCU16	GOODS AND SERVICE TAX	CATEGORY	L	P	CREDIT
		CORE:XIII	52	-	3

# **Preamble**

To make the students to acquire the fundamental knowledge on Goods and Service Tax system in India.

# **Course Outcomes**

CO	CO Statements	Knowledge
Number		Level
CO1	Acquire the basic knowledge of Indirect taxation, GST, CGST,	K1
	SGST,IGST, Levy and collection of GST and Registration of GST	
CO2	Familiarize and understand the concept of direct and indirect taxes,	K2
	Goods and Service Tax, goods, services, suppliers, business,	
	manufacturer, casual trader, aggregate turnover, input and output	
	tax, tax credits, integrated tax, intermediary and output tax.	
CO3	Develop the application skill of the registration procedure, filing of	K3
	return and taking input credit.	
CO4	Analyze the difference between direct and indirect taxation,	K4
	advantage of GST, procedure for registration under GST	
CO5	Evaluate the taxation structure before and after implementation of	K5
	GST, types of tax rates under GST, eligibility and conditions for	
	taking input credit and evaluate the taxes subsumed under CGST	
	and SGST, eligibility and conditions for taking input credit, place of	
	supply of Goods or services.	

#### UNIT I

#### **Introduction to Indirect Taxation:**

Indirect Taxes: Meaning and Nature – Difference between direct and indirect taxes – Advantages and disadvantages of indirect taxes – Special Feature of Indirect taxes – Taxation under Constitution and Constitutional amendments – Taxation structure before GST. (10 Hrs)

#### **UNIT II**

#### Goods and service tax:

Goods and service tax: an Overview – Meaning of GST – Need for GST – Advantages of GST – Structure of GST in India – SGST – CGST – IGST – Types of tax rates under GST. Taxes subsumed under CGST and SGST – GST Council. (10 Hrs)

#### **UNIT III**

#### **Levy and Collection of tax under GST:**

Levy and Collection of tax under GST - Definitions for important terms: Goods, Services, Supplier, Business, manufacturer, casual trader, aggregate turnover, input tax and output tax. Input Tax Credit – Eligibility and conditions for taking input credit- Reverse charge under GST. (10 Hrs)

#### **UNIT IV**

#### Levy and collection under integrated GST:

Levy and collection under integrated GST Act 2017 - Definitions of important terms: Integrated tax, intermediary, location of the recipient, supplier services and output tax. Inter-state supply and Intra-State supply-Place of Supply of Goods or Services-Zero-rated supply.(11 Hrs)

# UNIT V

# **Registration procedure under GST:**

Registration procedure under GST – person- taxable person – persons not liable to be registered – time limit – procedure –compulsory registration - deemed registration – voluntary registration - Unique Identity Number (UIN) – amendments to the registration certificate – cancellation of the registration certificate - Filing of returns - Electronic ledgers – electronic liability ledger – electronic credit ledger. GSTN Portal. (11Hrs)

#### **Note: Distribution of Marks: Theory 100%**

#### **Text Book:**

Author	Title	Publisher	Year of Publication
Misshra, A.	GST Law & Practice	Taxmann Publications Pvt. Ltd., New Delhi.	2017

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Bangar, V and	Beginner's Guide	Aadhya Prakashan	2017
1	Bangar, Y	to GST	Publishers, Allahabad	2017
2	Manavalan, V.P	GST Law &	Sitaraman & Co. Pvt. Ltd.,	2017
2	Manavaian, V.F	Practice	Chennai	2017
2	Prasad, L.V.R. and	Goods and	D.V. Dublishers Channel	2017
3	Kirankumar, G.J.	P K Publishers (Thenna)		2017
1	Sodhani, V. and	GST Manual with	Snow White Publications Pvt.	2017
4	Sodhani, D.	GST Tariff	Ltd., Mumbai	2017

#### IV SEMESTER

		CATEGORY	L	P	CREDIT
17CCU18	COMPUTER APPLICATIONS				
1/0018	PRACTICAL-III (C++)	CORE : XIV		52	2
		PRACTICAL			

# **Objective**

To explore the practical knowledge in developing applications using C++ programming language

#### **SYLLABUS**

- 1. Write a simple program to calculate simple interest.
- 2. Write a simple program to calculate total income.
- 3. Write a program to calculate compound interest using class.
- 4. Write a program to calculate income expenditure using class.
- 5. Write a program to calculate balance sheet using nested class.
- 6. Write a program to calculate student mark details using array of objects.
- 7. Write a program to depreciation using straight line method and diminishing method using inheritance.
- 8. Write a program for banking transaction using multiple inheritance.
- 9. Write a program to calculate margin of safety using multilevel inheritance.
- 10. Write a program to calculate increase or decrease in working capital using operator overloading.
- 11. Program to calculate Economic Order Quantity (using nesting of member function).
- 12. Program to create the employee file and prepare pay slip by accessing the file.

(52 Hrs)

		CATEGORY	L	P	CREDIT
17CCU19	COMPANY LAW	CORE ALLIED: IV	65	-	4

# **Preamble**

To make the students to acquire the knowledge on the basic provisions relating to company law.

# **Course Outcomes**

CO	CO Statement	Knowledge
Number		Level
CO 1	Acquire the basic knowledge on important terms and registration procedures.	K 1
CO 2	Understand the concept of Memorandum of Association, Articles of Association, Prospectus, Doctrine of Indoor Management, Doctrine of Ultravires, Meetings.	K 2
CO 3	Develop the application skill on the structure of company, Incorporation of a company, company meeting, preparation of agenda and minutes and procedures for winding up of a company.	К 3
CO 4	Analyse the role of directors and secretary, rights and liabilities of secretary, Qualification and disqualification of directors and secretary, appointment and removal of directors, powers and liabilities of directors, Directors remuneration, role and duties of company secretary.	K 4
CO 6	Gain confidence to start up a new company in the modern era.	K 6

#### UNIT I

#### **Formation of a Company:**

Introduction – Meaning and definition of a company-characteristics-advantages and limitations-classification - Promotion: Definition – Meaning and Definition of a Promoter – functions and duties – Incorporation: Meaning – certification of Incorporation –certification of commencement of Business-Memorandum of Association – Articles of Association – Relationship between Articles and Memorandum. Doctrine of Indoor Management – Exceptions to Doctrine of Indoor Management – Prospectus: Definitions – Contents – Deemed Prospectus – Misstatement in prospectus. (13 Hrs)

#### **UNIT II**

## **Directors of a Company:**

 $\label{lem:meaning} \begin{array}{lll} \text{Meaning and Definition - Qualification and Disqualification of Directors - Appointment of Directors - Removal of Directors - Director's remuneration - Powers - Duties - Liabilities of Directors.} \end{array}$ 

## (13 Hrs)

## **UNIT III**

## **Company Secretary:**

Secretary – Definition – Types – Legal Position – Duties – Rights and Liabilities of a Company Secretary – Qualifications for appointment as secretary - Role of a Company Secretary – As a statutory officer, Co-Coordinator and Administrative Officer. (13 Hrs)

#### **UNIT IV**

## **Company Meetings:**

Meaning – Essentials of a Company Meeting - Kinds of Company Meetings: Statutory Meeting-Board of Directors Meeting - Meetings of the Shareholders – Meetings of the Debenture holders – Meetings of the Creditors`-Annual General Meeting(AGM)- Drafting of Correspondence relating to the meetings: Notice – Agenda – Writing of Minutes. (13 Hrs)

#### **UNIT V**

## Winding up of a Company:

Introduction – Meaning and Definition – Process of Winding up - Modes of Winding up: Compulsory Winding – Voluntary Winding up – Winding up of Unregistered Companies - Consequences of Winding up. (13 Hrs)

#### Text Book:

Authors	Title	Publisher	Year of Publication
Kathiresan &	Company law & secretarial	Prasanna Publishers, Chennai	2017
Radha V.	practice		

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Gogna P.P.S	A textbook of company law	S.Chand & Sons,New Delhi.	2007
2	Kapoor N.D.	Elements of company law	S.Chand & Sons,New Delhi	2013
3	Sreeni vasan	Company law	Margham Publications, Chennai	2013

		1, 21,110					
	17SEU02	E-BANKING	CATEGORY	L	P	CREDIT	
	1752002	L-DAMMING	Skill	39	-	2	
١			Enhancement				ı

# Preamble

To make the students to understand the concept of e-banking transactions and overview of e-banking security

# **Course Outcomes**

On the successful completion of the course, students will be able to

# **SYLLABUS**

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the basic knowledge of E-Banking transactions, models for e-banking, mobile banking and Findings on security.	K1
CO2	Understanding the importance of Automatic teller machine (ATM), Mode of payments (NEFT,EFT,RTGS,SWIFT,E-WALLET) and e-payment proposition.	K2
CO3	Familiarize bank with in bank advances of E-banking, E-Cheque and truncated cheque	K3
CO4	Analyze the facets of E-banking, Tele banking.	K4
CO5	Gain practical knowledge in the process of online banking.	K5

#### UNIT -I

## **Electronic Banking:**

Meaning- Traditional Banking Vs E-Banking-Facets of E-Banking -E-Banking transactions – Truncated Cheque and electronic Cheque- models for e-banking- significance and limitations of e-banking (7 Hrs)

## UNIT -II

## **E-Banking Transactions**

Meaning- Features- Traditional banking Vs E-banking- E-banking transactions-Advantages of E-banking- Constraints in E-banking- Security measures. Electronic Cheque: Definition- features –process of preparing E-Cheque- advantages of E-Cheque. (8 Hrs)

#### **UNIT-III**

## **E-Banking Delivery Channels**

Electronic delivery channels: ATM card- debit card- credit card- smart cards- tele banking- internet banking-National Electronic Fund Transfer (NEFT)- Real Time Gross Settlement (RTGS). (8 Hrs)

#### **UNIT-IV:**

## **Mobile Banking:**

Mobile banking: Meaning- advantages – launching of MCHQ in India – inter-bank mobile payment service- security and consumer decision making- E-Payment proposition. New trends: smart card mobile banking- technology and security. (8 Hrs)

## Unit- V

## **E-Banking Security:**

Need for security –Security concepts-Privacy –Survey. Findings on security-Attacks.

(8 Hrs)

## **Text Books:**

<b>Authors</b> Title		Publisher	Year of Publication	
Gordon, E. and	Banking theory	24 <sup>th</sup> Edition, Himalaya	2014	
Natarajan.K	and Practice	Publishing House, Mumbai	2014	
Dovadu C S	E Ducinoss	Himalaya Publishing	2011	
Rayudu C.S.	E-Business	House, New Delhi	2011	

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1.	Bhushan Dewan,	E-Commerce	Sultan Chand Limited, New Delhi	2012
2.	Kaptan SS,	Indian Banking in Electronic Era	New Century Publications, New Delhi	2003
3.	Shekhar K.C Lekshmy Shekar	Banking theory and Practice	Vikas Publishing house, New Delhi	2013
4.	Sundaram K.P.M Varshney.P	Banking theory and Practice	Sultan Chand Limited, New Delhi	2011

Power Point Presentation, Quiz, Assignment, Activity, Group Discussion, Seminars, Experience Discussion, Brain Storming.

17CCU20	E-COMMERCE	CATEGORY	L	P	CREDIT
		CORE XVI	52	1	4

# Preamble

To make the students to understand the concept of e-commerce, its application in business and overview of electronic payments

# **Course Outcomes**

CO Number	CO Statement	Knowledge Level
CO1	Acquire the basic knowledge of E-commerce applications, information technology and business EDI, Internet and data security, consumer oriented electronic commerce and Network access equipments.	K1
CO2	Understanding the importance of value added network, encrypted documents and electronic mail, digital token based electronic payment system.	K2
CO3	Familiarize the concept of consumer oriented applications, Mercantile process models and Components of I-way,.	К3
CO4	Analyze the EDI Legal Security & Privacy issues and firewalls network security.	K4
CO5	Gain practical knowledge in the process of electronic payments, emerging client server security threats, technology behind the web.	K5

#### **UNIT-I**

## **Introduction of E-Commerce:**

Different perspective of E-Commerce - History of E-Commerce - The Anatomy of E-commerce Applications - components of the I-way - Network Access Equipment.

(10 Hrs)

#### **UNIT-II**

## **Information Technology and Business:**

Electronic Data Interchange – EDI Legal, Security & Privacy issues – EDI software implementation value added networks – Internal information systems.

(10 Hrs)

#### **UNIT-III**

## **Network Security and firewalls:**

Client Server Network Security – Emerging client server security threats – Firewalls and networks security – Data and Message security – Encrypted documents and electronic mail – Hypertext publishing– security and the web. (12 Hrs)

## **UNIT-IV**

## **Consumer Oriented Electronic Commerce:**

Consumer Oriented Applications – Mercantile Process Models – Mercantile Models from the consumers perspective – Mercantile Models from the merchants perspective. (10 Hrs) UNIT-V

## **Overview of electronic payments:**

Digital Token based electronic payment systems, smart cards, credit card/debit card based Electronic payment Systems – Risk designing electronic payment system. (10 Hrs)

## **Text Book**

Authors	Title	Publisher	Year of Publication
Ravi Kalakota &	Frontiers of Electronic	Dorling Kindersley (India)	2006
Andrew	Commerce	Pvt. Ltd. Kolkatta	
Whinston.B			

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1.	Bharat Bhasker	Electronic Commerce	Tata Mc Graw Hill Publishing Co. Ltd. New Delhi	2006
2.	Pandey.U.S, Rahul Srivastava & Saurabh Shukla	E-Commerce and its Applications	S.Chand & Company Ltd. Chennai	2007
3.	Rayudu.C.S	E-Commerce & E- Business	Himalaya Publishing House, New Delhi	2004

Power Point Presentation, Quiz, Assignment, Activity, Group Discussion, Seminars, Experience Discussion, Brain Storming.

		CATEGORY	L	P	CREDIT
17CCU21	COST ACCOUNTING	CORE XVII	65	-	5

## **Preamble**

To equip the learners to understand the techniques of cost accounting to become cost accountant

## **Course Outcomes**

On successful completion of this course, the student will be able to

CO Number	CO Statement	Knowledge level
CO1	Acquire the basic knowledge on cost accounting concepts, elements and classification of cost and overheads, levels of material control, purchase and stores control.	K1
CO2	Understand the techniques of costing, preparation of cost sheet, Need for material control, control of idle time of labour, methods of calculation of labour turnover and classification of overheads	K2
CO3	Develop the application skill in drafting a cost sheet, estimation of tender, EOQ, Methods of valuing material issue.	К3
CO4	Analyse the various system of wage payment and methods of operating costing.	K4
CO5	Evaluate the process losses, wastage, scrap, normal and abnormal losses and Reconcile the profits of Financial and Cost Accounting, Treatment of profits in Contract costing	K5

#### **SYLLABUS**

#### UNIT I

## **Overview of Cost Accounting:**

Cost Accounting – Definition – Meaning and Scope – Concept and Classification – Costing an aid to Management — Types and Methods of Cost – Elements of Cost - Preparation of Cost Sheet, Tenders & Quotations. (13 Hrs)

## **UNIT II**

## **Materials:**

Meaning, Importance and techniques of Material Control: Levels of material Control – Need for Material Control – Purchasing of Materials – Procedure and documentation involved in purchasing – Requisition for stores –Economic Order Quantity – ABC analysis – Perpetual inventory system – Stores Control – Methods of valuing material issue. (13 Hrs)

## UNIT III

## Labour & Overhead:

System of wage payment – Idle time – Control over idle time – Labour turnover. Overhead – Classification of overhead – allocation and absorption of overhead. (13 Hrs)

## **UNIT IV**

## **Process Costing:**

Process costing – Features of process costing – process losses, wastage, scrap, normal process loss – abnormal loss, abnormal gain. (Excluding inter process profits and equivalent production. (13 Hrs)

## **UNIT V**

## **Operating Costing & Contract Costing:**

Meaning and definition - Application of operating costing- Operating costing units-Operating costing in service Industries-Transport costing- costing procedure in Transport costing - computation of cost unit in Road Transport.

Contract costing: features-Distinction between job costing and contract costing-Recording of costs of a contract-recording of Value and profit on contracts – Profit or loss on Contracts. Reconciliation of Cost and Financial accounts. (13 Hrs)

# NOTE: Distribution of marks : Theory 40% and Problems 60%

## Text book

Authors	Title	Publisher	Year of Publication
Reddy.T.S & Hari Prasad Reddy.Y	Cost Accounting	Margham Publishers, Chennai	2012

## **Books for Reference:**

S. No.	Author	Title	Publisher	Year
1.	Arora M.N.	Cost Accounting Principles	Vikas Publishing House,	2008
		& Practices	Chennai	
2.	Iyengar .S.P.	Cost Accounting	Sultan Chand & Sons, Chennai	2000
3.	Jain S.P & Narang	Cost Accounting Principles	Kalyani Publishers, Chennai	2002
		and Practice		
4.	Pillai R.S.N. &	Cost Accounting	S. Chand & Company Limited,	2001
	Bagavathi .V		Chennai	
5.	Saxena V.K. &	Advanced Cost &	Sultan Chand & Sons, Chennai	1994
	Vashist C.D.	Management Accounting		

Power Point Presentation, Quiz, Assignment, Activity, Group Discussion, Seminars, Experience Discussion, Brain Storming.

		CATEGORY	L	P	CREDIT
17CCU22	AUDITING				
		CORE : XVIII	52	-	3

# Preamble

To equip the learners with fundamentals concepts of auditing and impart the knowledge about various dimensions.

# **Course Outcomes**

CO	COStatament	Knowledge Level
Number CO1	CO Statement  To acquire the basic knowledge of auditing, objectives of auditing, audit program, audit note book, working paper, voucher, vouching, verification, valuation, reserves & provisions, audit report & investigation.	K1
CO2	To understand the importance and limitations of the auditing, internal control, internal check, various modes of appointment of an auditor, qualities of an auditors, qualification and disqualification of an auditor, significance of vouching, causes & reasons for depreciation, reserves & provisions, objectives of investigation.	K2
CO3	To develop the application skills related to vouching of cash book, trading & impersonal ledger accounts, verification & valuation of assets & liabilities, responsibilities of an auditor while verification and valuation of assets & liabilities, reasons & usage of creating various reserves.	К3
CO4	To develop the analytical skills in conducting share capital &share transfer audit, Vouching Vs Verification Vs Valuation, provisions of companies act regarding investigation, contents and types of audit report, discussions of various case laws.	K4
CO5	To evaluate the methods of depreciation, Rights, duties & liabilities of an auditor, various types of auditing.	K5
CO6	Gain practical exposure in preparation of audit programme, audit report & procedures for conducting electronic auditing and acquire the jobs in auditor office.	K6

## UNIT I

## **Introduction to auditing:**

 $Auditing-Origin-Definition-Objectives-Types-Advantages \ and \ Limitations-Qualities \ of \ an \ Auditor-Audit \ Planning-Audit \ Program-Audit \ Note \ Book-Audit \ Working \ Paper. \qquad \textbf{(10 Hrs)}$ 

## **Internal Control, Check and Vouching:**

Internal Control: Meaning – Purpose – Characteristics – Limitations -Internal Check: Meaning – Objectives – Principles - Merits & Demerits – Internal Check with regard to Cash, Wages, Purchases, Sales, Stores and Fixed assets.

Voucher: Meaning-Types-Points to be remembered while vouching – Vouching of Cash Book – Vouching of Trading Transactions – Vouching of Impersonal Ledger. (10 Hrs)

#### UNIT III

## Verification, Valuation and Depreciation:

Meaning of Verification and Valuation - Basis and methods of Valuation - Difference between Vouching, Verification and Valuation.

Depreciation: Meaning, Causes, Basis, Methods and Auditors Duties regarding Depreciation – Reserves & Provision: Meaning, Distinction between Reserves and Provision - Classification of Reserves.

(10 Hrs)

#### UNIT IV

## **Audit of Joint Stock Companies:**

Preliminary Steps for Commencing an Audit – Share Capital Audit: Audit of shares issued for Cash and consideration other than Cash (Shares issued at Premium and Discount) - Calls in Arrear - Calls in Advance – Forfeiture - Bonus Shares - Share transfer Audit: Procedure - Blank transfer - Share Certificate - Share Warrant – Difference between Share and Stock.

Qualifications & Dis-qualifications of an auditor – Various modes of Appointment & Removal of company auditor - Rights, Duties and Liabilities of an Auditor (Civil & Criminal). (10 Hrs)

## UNIT V

## Audit report, Investigation and E-auditing:

Audit Report: Meaning - Contents and types - Investigation: Objectives of Investigation - Investigation under the provisions of Companies Act- Audit of Computerized Accounts - Electronic Auditing. (12 Hrs)

#### **Text Book:**

Authors	Title	Publisher	Year of Publication
Pardeep Kumar,Baldev Sachdeva & Jagwant Singh	Principlesof Auditing	Kalyani Publishers, New Delhi	2010

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1.	Kamal Gupta	Auditing	Tata Mcgra hill Publications, New Delhi	2003
2.	Paula F.R.M	Auditing	The English language Society and Sir Isaac Pitman and Sons Ltd,London	2010
3.	Tandon B.N	Practical Auditing	S Chand Company Ltd, New Delhi.	2009

17CCU23	SOFTWARE DEVELOPMENT WITH VISUAL BASIC	CATEGORY	L	P	CREDIT
	WITH VISUAL BASIC	CORE : XIX	52	-	5

# Preamble

To equip the learners with fundamental concepts of visual basic programming

# **Course Outcomes**

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the conceptual knowledge of visual basic terms, IDE	K1
	components, toolbox, controls in toolbox, statements in VB	
	programs, menus, dialog boxes and database	
CO2	Understand the concepts of IDE, toolbox and its controls, events	K2
	of controls, statements in visual basic, menus and dialog boxes,	
	data files and database	
CO3	Developing application skills related to branching and looping in	K3
	visual basic, data files and database, animation and graphics	
	control	
CO4	Develop the analytical skills of IDE, Database, data controls and	K4
	preparing reports	
CO5	Evaluate the concepts of error handling in VB programs and	K5
	develop a database with data control	
CO6	Gain the practical knowledge to construct a program with database	K6
	for a given problem	

#### UNIT I

#### **Introduction to VB:**

Features-Event driven programming-Terminologies in VB: Form-Controls-Module-Project-Procedure.IDE: Title bar- Menu bar- Toolbar, Project Explorer Window- Properties Window- Form Window-Toolbox.

Controls in Toolbox: Label – Text- Picture box- Command button- Check box- List box- Combo box- Horizontal and Vertical Scroll bars-Timer Control- Drive list box- Directory list box-File list box- Shape and Line Controls- Image Control- Data Control-OLE control-Animation and Graphics Controls-Events (10 Hrs)

#### **UNIT II**

#### **Statements in Visual basic:**

Variables- Data types-Scope of Variables-Operations-Constants-Expressions-Functions, Procedures. Arrays: Static Arrays, Dynamic Arrays. Library functions-Program Comments-Data type conversions (11 Hrs)

## **UNIT III**

## **Branching and Looping:**

If-then, If then else, Selection. Looping: For Next, Do loop, While..Wend. Input box and Message box function-String functions-Date and Time functions (11 Hrs)

## **UNIT IV**

## Menus and Dialog boxes:

Stepping through the program-Error handling- Generating a standalone Executable program. Common Dialog box: File, Open, Save, Save as, Print. Data Files: Characteristics-Accessing and saving a file- Sequential data files- Random access data files- Binary File-Reading and Writing into a binary file. (10 Hrs)

## UNIT V

## **Database:**

Record sets- Creating a database with data control-ADO Control. Data reports- Crystal reports- Parts of data reports- Developing an application- Other controls in VB. (10 Hrs)

## **Text Book:**

Author	Title	Publisher	Year of Publication
Gottfried S.,	Theory and problems of	Tata Mcraw hill	2002
Bayron	programming with Visual	Publication, New	
	Basic	Delhi	

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1.	Mcbridge P.K.	Programming in Visual Basic	BPB Publications, New Delhi	2004
2.	Mohammed Azam	Programming with Visual Basic 6.0	Vikas Publishing House Pvt Ltd, Chennai	2006

		CATEGORY	L	P	CREDIT
17CCU25	INSTITUTIONAL TRAINING				
		CORE : XXI	-	-	1

## **Rules Governing Institutional Training**

- Each student should undergo Institutional Training during fourth semester Summer Vacation for a period of 21 working days.
- The Institutions meant for training shall be the Banks/Insurance Companies, Post Office, Cooperative Organisations, Regional Rural Banks, Public Ltd Companies or any other organizations recognized by the Department of Commerce
- After the completion of the training, each student has to submit an Institutional Training Report (one copy) within 45 days after reopening of the college for the fifth semester. It should be approved by the guide.
- The training report shall be valued internally by the Department for a maximum of 50 marks.
- Break up of 50 Marks:

Work Diary : 10 Marks
Evaluation of Report : 20 marks
Viva - voce Examination : 20 marks

50 marks

- For a pass in Institutional Training, the student should secure a minimum of 50% Marks (25 Marks)
- The final mark list will be handed over to the Controller of Examination by the Head of the Department.
- The result will be published along with the V End Semester Examination.

	CATEGORY	L	P	CREDIT
ELEMENTS OF COST ACCOUNTING	CORE XXII (Optional)	39	-	3

(For other major students)

# Preamble

To enable the learners to understand the basic concepts, methods and principles of cost accounting

## **Course Outcomes**

CO Number	CO Statement	Knowledge level
CO1	Acquire the basic knowledge on cost accounting concepts, elements and classification of cost and overheads, levels of material control, purchase and stores control.	K1
CO2	Understand the techniques of costing, preparation of cost sheet, Need for material control, control of idle time of labour, methods of calculation of labour turnover	K2
CO3	Develop the application skill in drafting a cost sheet, EOQ, Methods of valuing material issue.	К3
CO4	Analyse the various system of wage payment and methods of remuneration and incentive	K4
CO5	Evaluate the distribution of overhead by adopting primary and secondary distribution method	K5

#### UNIT I

## **Overview of Cost Accounting:**

Cost Accounting – Definition – Meaning and Scope – Concept and Classification – Costing an aid to Management — Types and Methods of Cost. (7Hrs)

#### **UNIT II**

## **Elements of Cost:**

Material – Labour – Overhead - Preparation of Cost Sheet (Simple Problems) - Production statement (8Hrs)

#### UNIT III

## **Materials:**

Meaning, Importance & techniques of Material Control: Levels of material Control – Need for Material Control – Purchasing of Materials – Procedure and documentation involved in purchasing – Requisition for stores – Economic Order Quantity – ABC analysis – Perpetual inventory system – Stores Control – Methods of valuing material issue(Problems in FIFO, LIFO, HIFO) only

## **UNIT IV**

#### Labour:

System of wage payment – Idle time – Control over idle time – Labour turnover-Computation of labour cost – Remuneration & Incentives – Straight Piece Rate system - Taylor's Differential Piece Rate system – Merrick's Multiple Piece rate system, Premium & Bonus Plans - Halsey and Rowan plan (simple problems only) (8Hrs)

## **UNIT V**

#### Overhead:

Classification of overhead – Primary Distribution – Secondary Distribution -Step and Repeated distribution method (simple problems only) (8Hrs)

NOTE: Distribution of marks: Theory 50% and Problems 50%

#### **Text book**

Authors	Title	Publisher	Year of Publication
Reddy.T.S & Hari Prasad Reddy.Y	Cost Accounting	Margham Publishers, Chennai	2012

## **Books for Reference:**

S.	Author	Title	Publisher	Year
No.				
1.	Arora M.N.	Cost Accounting	Vikas Publishing House,	2008
		Principles & Practices	Chennai	
2.	Iyengar .S.P.	Cost Accounting	Sultan Chand & Sons, Chennai	2000
3.	Jain S.P &	Cost Accounting	Kalyani Publishers, Chennai	2002
	Narang	Principles and Practice		
4.	Pillai R.S.N. &	Cost Accounting	S. Chand & Company Limited,	2001
	Bagavathi .V		Chennai	
5.	Saxena V.K. &	Advanced Cost &	Sultan Chand & Sons, Chennai	1994
	Vashist C.D.	Management Accounting		

17CCU26	COMPUTER APPLICATIONS PRATICAL-IV (VISUAL BASIC)	CATEGORY	L	P	CREDIT
		CORE: XXIII	ı	39	2

## **Objectives:**

To develop the practical skills of visual basic packages and MS-office

## **SYLLABUS**

- 1. Write a VB program to design a calculator to perform basic arithmetic operation
- 2. Create a VB program to launch a rocket for a given speed
- 3. Write a VB program to find the depreciation for a given number of years
- 4. Write a VB program to draw different types of object in a form (line,circle,square)
- 5. Create a VB program to display various types of font styles using checkboxes
- 6. Design a VB program to conduct a quiz programme and evaluate the answers
- 7. Write a VB program to design the list of menus and submenus using menu editor
- 8. Write a VB program to maintain the stock level in a department store and prepare a report using Data control
- 9. Create a database for storing students details using ADODC control
- 10. Design a form to implement the animation techniques using timer control

(39 Hrs)

150000		CATEGORY	L	P	CREDIT
17CCU27a	ANIMATION TECHNIQUES	CORE XXIV: ELECTIVE I (a)	52	-	4

# Preamble

To equip the learners to understand the animation technique for computer profession.

# **Course Outcomes**

СО	CO Statement	Knowledge
Number		Level
CO1	Acquire the basic knowledge in animation terms: movie clip – graphics – button.	K1
CO2	Understand the basic tools used in 2D animation and 3D animation.	K2
CO3	Apply animation in film industries, advertisement, etc	K3
CO4	Develop designing and animation skills through drawing or some simulation method.	K4
CO5	Create an effect of visual motion in animation.	K5

#### UNIT I

## **Animation:**

Meaning – importance –History of Animation – Uses of Animation – Types: – 2D Animation – 3D Animation – Principles of Animation –Animation techniques – Animation on the WEB. (10 Hrs)

## **UNIT II**

#### **2D Animation:**

Types - Flash: Introduction to Flash - Understanding tools: Arrow - Line - Pen - Oval - Pencil - Free transform - Ink bottle - Dropper - Hand tool - Subselection - Lasso - Text - Rectangle - Brush - Fill transform - Paint bucket - Eraser - Magnifier. (10 Hrs)

#### **UNIT III**

## **Timeline window:**

Working with the Timeline and Frame-based Animation - Working with the Timeline and Tween-based Animation - Creating Button, Movie clip, Graphics - Actionscript. (10 Hrs)

#### **UNIT IV**

## **3D Animation**:

Types -Maya: Understanding Maya - Main menu bar and menu sets - Shelf - Toolbox - Command Line and Help Line - Channel Box and Layer editor - Hotbox - Viewport - Working with Project and Scene in Maya: Creating a new Project, scene - Saving a Scene - Closing Maya.

(11 Hrs)

## **UNIT V**

## **Working with Objects:**

Types of Objects: Polygon – NURBS – Subdivision surfaces – Light – Transforming Objects: Moving an Object – Rotating an Object – Scaling an Object – Transforming an Object using Channel Box – Skeleton & Kinetic 3D Animation – Texturing & Lighting of 3D Animation – Applications & Software of 3D Animation. (11 Hrs)

## **Text Book:**

Authors	Title	Publisher	Year of Publication
Todd Perkins	Adobe Flash Professional CS5	Wiley India Pvt. Ltd., New Delhi	2012

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Ranjan Parekh	Principles of Multimedia	TMH	2007
2	Tom Meade, Shinsaku Arima	Maya 8.0:The Complete Reference	Tata McGraw Hill, New Delhi	2012
3	Kogent Learning Solutions Inc.	Maya 2012 in simple steps	Dreamtech press, New Delhi	2012

17CCU27b		CATEGORY	L	P	CREDIT
17000276	INCOME TAX LAW & PRACTICE-I	CORE :XXIV	52	-	4
		ELECTIVE-I			
		(b)			

# **Preamble**

To familiarize and update the students with the provisions of Income Tax Act and computation of Income Tax for individuals.

# **Course Outcomes**

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the knowledge about the basic principles and concepts of	K1
	Income tax.	
CO2	Understand the rules and provisions of income tax under five heads	K2
	of income namely, Income from Salaries, Income from House	
	Property, Profits and Gains of Business or Profession, Capital	
	Gains and Income from other sources.	
CO3	Familiarize with the computation of income tax for an individual.	K3
CO4	Analyse and apply the permissible exemptions and deductions	K4
	from income under Income tax Act.	
CO5	Evaluate the income of an individual and the tax payable.	K5
CO6	To gain practical knowledge in computing tax liability of an	K6
	individual and the filing of Income tax returns.	

## UNIT I

## **Basic Concepts of Income Tax**

Income Tax Act – Definition of Income – Assessment year – Previous year - Assessee – Residential status – Scope of Total Income – Charge of Tax - Exempted Incomes. (10 Hrs)

UNIT II

## Heads of Income - I

Income from Salaries - Income from House property.

(10 Hrs)

UNIT III

## Heads of Income - II

Profits and Gains of Business or Profession – Income from other sources

(11 Hrs)

**UNIT IV** 

## **Heads of Income –III & Deductions**

Capital gains-Deductions from Gross Total Income

(11 Hrs)

UNIT V

## Tax Liability and E-Filing of Returns

Set-off and Carry Forward of Losses – Computation of tax liability – Assessment of Individuals – Tax planning – E-filing of tax returns – Applying for IT Refund. (10Hrs)

**Note:** Question paper shall cover 40% Theory and 60% Problems.

**Text Book:** 

Authors	Title	Publisher	Year of Publication
Gaur.V.P & Narang.D.B	Income Tax Law & Practice	Kalyani Publishers, New Delhi.	2017

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Dinkar Pagare	Tax Laws	S.Chand & Sons, New Delhi	2017
2	Lal.B.B, Vanshist. N.	Direct Taxes	I.K. International Publishers, New Delhi	2017
3	Malhotra.H.C.	Income Tax Law & Accounts	Sahithya Bhavan Publishers, Agra	2017

		CATEGORY	L	P	CREDIT
17CCU27c	BANK MARKETING	CORE:XXIV ELECTIVE-I (c)	52	-	4

## **Preamble**

To make the students to acquire the basic knowledge of the Bank marketing.

## **Course Outcomes**

On the successful completion of the course, students will be able to

CO		Knowledge
Number	CO Statement	Level
CO1	Acquire the basic knowledge of the terms such as, Bank marketing, market segmentation, Pareto effect, Marketing, Promotion, Place and price strategy	K1
CO2	Understand the features of service marketing, marketing strategy, marketing mix, product life cycle, sales promotion, personal selling,	K2
CO3	Develop application skills in sales promotion and selling and marketing planning	K3
CO4	Develop analytical skills in distinguishing between bank marketing and marketing goods, bank market, problems in pricing the banking services.	K4
CO5	Evaluation of market practices in banks, effects of segmentation, branch level planning.	K5

## **SYLLABUS**

## **UNIT I**

## Meaning and Evolution of Bank Marketing:

Meaning of Bank marketing – Evolution of bank marketing in India – Justification for practicing marketing in banks- Special features of services marketing - Bank marketing – bank marketing vs marketing goods. (10 Hrs)

## **UNIT II**

## **Market Segmentation for Banks:**

Concept of market segmentation – Purpose of market segmentation to banks – Importance of segmentation to banks – Criteria for segmentation – emerging rules of segmentation- stages and effects of segmentation.

Marketing planning – Branch level planning – Pareto effect – Removing myths while planning- A full scale analysis of market. (10 Hrs)

#### UNIT III

## **Marketing Structure and Strategy:**

Marketing Structure: Bank Marketing Structure.

Marketing strategy – the concept- Types of strategy – Marketing strategy for public sector commercial banks – Formulation of marketing mix- Ingredients of marketing mix.

Product strategy –Product life cycle-Product portfolio- New product development dilemma-Product strategy for banks. (11 Hrs)

## **UNIT IV**

## **Promotion, Pricing and Place Strategy:**

Promotion – The concept-The communication process –Selection of media –Sales promotion- The concept – Personal selling – The concept- Types of personal selling- Dynamics of personal selling.

Pricing strategy – Problem in pricing the banking services –pricing objectives – strategy-techniques- Price negotiation.

Place strategy – Marketing channel-The concept-Management of bankers- Management of place –standard of customer service –People mix. (11 Hrs)

## **UNIT V**

## **Future of Bank Marketing:**

Introduction – Corporate image- Corporate culture and Paradigm shift-Developing the bankers- Strategic marketing-Marketing for loan assets- Emergence of financial supermarkets-Rural banking market.

E-Bank Marketing- Role of Information Technology in Banking. (10 Hrs)

## **Text Book:**

Authors	Title	Publisher	Year of Publication
Jha.S.M	Bank Marketing	Himalaya Publishing House, Mumbai	2011

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Rajeev K Seth	Marketing of Banking Services	Macmillan India ltd, New Delhi	1997
2.	Saxena K.K	Bank marketing	Skylark Publication, New Delhi	1988

		CATEGORY	L	P	CREDIT
17SEU03	COMMERCIAL LAW	Skill Enhancement Course : III	39	-	2

# **Preamble**

To make the students to acquire the knowledge on the legal provisions relating to commercial law.

# **Course Outcomes**

CO		Knowledge
Number	CO Statement	Level
CO1	Acquire knowledge in Law with reference to business and the basic rules regarding a contract, its elements and its types. Offer, Acceptance, Consideration, Remedies, Bailment, Pledge, Conditions and Warranties.	<b>K</b> 1
CO2	Understand the basic rules regarding the law of contract, its elements, Formation and Discharge of a contract, Remedies in case of breach of contract, Indemnity, Guarantee and Sale of goods, Difference between Conditions and Warranties, Sale and Agreement to sell, Bailment and Pledge.	K2
CO3	Develop the application skills relating to Formation of a contract, Discharge of contract, Remedies for breach of contract, duties and rights of an agent, Bailer, Bailee, Surety, Unpaid seller.	К3
CO4	Develop an analytical skills using the different case laws relating to contract entered by a minor, a person of unsound mind, a person disqualified by law and free consent, Different conditions and warranties given during sale of goods.	K4
CO5	Evaluate the validity of an offer, acceptance, consideration, person's capacity to contract, Consent, damages to be paid in case of breach of contract, conditions, warranties.	K5
CO6	Enhance the business skill, by updating knowledge of the legal aspects of business.	K6

#### UNIT I

#### **Law of Contract:**

Law of contract-Law -meaning -Law of contract-Essential elements of valid contract-Types of contract-Offer-Legal rules relating offer-Acceptance-Essential elements of a valid acceptance-Revocation of offer and acceptance - Consideration - Essential elements of a valid consideration. (7 Hrs)

## UNIT II

## **Capacity and Qualification of contract:**

Capacity to contract- Law relating to minor, unsound mind, person disqualified by law-Free consent-coercion-undue-influence-misrepresentation-fraud and mistake. (7 Hrs)

#### UNIT III

## **Performance and Remedies of contract:**

Performance and discharge of contract-Remedies for breach of contract. (8 Hrs)

## **UNIT IV**

## **Indemnity and Guarantee:**

Contract of Indemnity and Guarantee-Rights and liabilities of surety-Bailment and pledge. (8 Hrs)

## **UNIT V**

## **Sale of goods Act:**

Law of sale of goods-Sale and Agreement to sell-Conditions and Warranties-Transfer of ownership-Performance of contract of sale-Carriage of goods. (9 Hrs)

#### **Text Book:**

Authors	Title	Publishers	Year of Publication
Pillai R.S.N & Bagavathi	Business Law	S.Chand & Company Ltd, New Delhi.	2010

## **Book for Refrences**

S.No	Authors	Title	Publishers	Year of Publication
1	Kapoor N.D	Business Law	Sultan Chand & Sons, New Delhi	2017
2	Kathiresan & Radha	Commercial Law	Prasanna Publishers & Distributors, Chennai.	2014
3	Shukla M C	Mercantile Law	S.Chand & Company Ltd, New Delhi.	1998

	U01 BUSINESS AND COMMERCIAL KNOWLEDGE (SELF - STUDY)	CATEGORY	L	P	CREDIT
17PEU01		PROFICIENCY	ı	-	2
	KNOWLEDGE (SEEF - STODT)	ENHANCEMENT			

# **Preamble**

To enable the students to learn themselves and acquire knowledge of business and commerce.

## **Course Outcomes**

CO Number	CO Statement	Knowledge Level
CO 1	Acquire the basic knowledge of business, forms of business, basics of economics, stock exchange and important commercial terminologies.	K 1
CO 2	Understand the concepts of business organization, business ethics, trading of securities, law of demand and supply and marginal utilities.	K 2
CO 3	Familiarize the application of knowledge in starting a business, methods of stock trading and basic economic principles in business.	К 3
CO 4	Analyze the various forms of organization suitable for modern business and factors influencing demand and supply.	K 4
CO 5	Evaluate the development and growth of various forms of organization.	K 5

## **UNIT I**

## **Nature and Scope of Business:**

Meaning and definition of business- Characteristics of business- Scope of business- Business system- Objectives of modern business- Essentials of a successful business- Qualities of a successful business men- Development and growth of various forms of business organization- Business ethics.

## **UNIT II**

## **Forms of Business Organization:**

Sole proprietorship business- Partnership firms- Joint Hindu Family firm- Joint stock companies- Co-operative institutions- Public enterprises- Public utility services.

## **UNIT III**

## **Stock Exchange:**

History and Evolution of Stock Exchange- Functions of Stock Exchange- Organization of Stock Exchange- Services of Stock Exchange- Membership in Stock Exchanges- Classification of members in India- Investors and Speculators- Kinds of speculators- Methods of trading- Listing of securities- Securities Exchange Board of India (SEBI)- Functions- Salient features.

## **UNIT IV**

## **Business Economics:**

Meaning and Definition of Business Economics- Concept of marginal utility- Law of Diminishing Marginal Utility- Importance of Diminishing Marginal Utility- Law of demand-Factors influencing demand- Meaning of supply- Law of supply- Determinants of supply-Assumptions of supply.

#### **UNIT V**

## **Common Business Terminologies:**

## i) Finance and Business Terminologies:

Bater system- Money- Legal tender- Call money- Earnest money- Money market- Capital market- Bank- Central bank- Co-operative bank- Rural bank- Bank rate- Credit card- Debit card-Insurance- Life insurance- General insurance- Tax- Assessment year- Financial year- Previous year- Direct tax- Indirect tax- GST.

## ii) Marketing Terminologies:

Market- Marketing- Marketing mix- Channels of distribution- Advertising- Branding-Brand name- Trade mark- Copy right- Goodwill- Sellers market and buyers market- Wholesaler-Retailer- Consumer- Customer- Multiple shop- Chain store- Super market- Black market- Export- Import- Balance of payment- STD- Fax- Telephone- Video conferencing.

## iii) Accounting Terminologies:

Accounts- Single entry system- Double entry system- Journal- Ledger- Trial balance-Profit and loss Account- Balance sheet- Debtors and creditors- Assets and liabilities- Capital-Gross profit and net profit- Inventory- Invoice- Depreciation- Royality- Hire purchase and installment- Capital expenditure and revenue expenditure- Auditing- Voucher- Working capital-Trade discount- cash discount.

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1.	Kathiresan & Radha.V	Business Organization	Prasanna Publishers, Chennai.	2006
2.	Sankaran.S	Business Economics	Margham Publications, Chennai	2014

17CCU28	INTERNET AND WEB DESIGNING	CATEGORY	L	P	CREDIT
	DESIGNING	CORE:XXV	91	-	5

# **Preamble**

To equip the learners with fundamental concepts of internet and web designing

# **Course Outcomes**

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the conceptual knowledge of HTML and its elsments,	K1
	client server, webserver, browser links, frames, DHTML, forms	
	and its elements, PHP	
CO2	Understand the concepts of HTML tags, Cascading style sheets,	K2
	font and text attributes, scripting languages, events in java script	
CO3	Developing application skills related to branching and looping in	K3
	HTML and PHP	
CO4	Develop the analytical skills of programming languages for	K4
	website	
CO5	Evaluate the concepts of webpage elements and its events	K5
CO6	Gain the practical knowledge to construct a website with frames,	K6
	links, images	

#### UNIT I

## **Introduction to HTML**:

Web server- Web Client/Browser-HTML Tags- Commonly used HTML Commands- Lists- tables- Linking- Frames- Adding images to HTML Documents. (18 Hrs)

#### **UNIT II**

## **Introduction to DHTML:**

Cascading Style Sheets: Font attributes- Color and back ground attributes- Text attributes- Border and List attributes-External Style sheet: Using DIV and SPAN tag. (18Hrs)

#### **UNIT III**

## **Javascript in HTML:**

Data types-Variables-Arrays-Operators and Expressions. Conditional Checking: Ifelse, Loops (For, While, Do-While). Functions: Built-in-functions-User defined functions-Dialog boxes: Alert, prompt, confirm. (19Hrs)

#### **UNIT IV**

## Webpage Events Using JavaScript:

Forms – Form elements: Text, Passwords, Text area, Button, Radio, Checkbox, Select, Submit, Reset, Hidden, File upload. Properties and methods of form elements-String object, Math object, Date object, User Defined object. (18 Hrs)

## **UNIT V**

## **PHP Basics:**

Data types-Variables-Constants-Operators-Arrays. Functions: Built-in-functions-User defined functions- Date and Time functions. (18 Hrs)

#### **Text Book:**

Author	Title	Publisher	Year of Publication
Ivan Bayross	Web Enabled Commercial	Vikas Publishing	2008
	Applications Development using HTML, javascript, DTHML and PHP.	House Pvt Ltd, Chennai	

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1.	Alexis Leon and	Internet for	Vikas Publishing House	• • • • •
	Mathews Leon	Everyone	Pvt.Ltd., Chennai	2000
2.	Chris Bates	Web Programming:	Wiley dream tech india Pvt.Ltd,	
		Building internet	New Delhi	2003
		Applications		

17CCU29	MANAGEMENT ACCOUNTING	CATEGORY	L	P	CREDIT
		CORE:XXVI	91	-	5

## Preamble

To familiarize the students with the nature and concepts of management accounting and enable them to take managerial decisions using tools and techniques of management accounting.

## **Course Outcomes**

On the successful completion of the course, students will be able to

СО	•	Knowledge
Number	CO Statement	Level
CO1	Acquire the knowledge in management accounting in the aspects of scope, objectives, characteristics, functions, significance, limitations, ratio analysis, classification, need, importance of adequate working capital, disadvantages of excess or inadequate working capital, fund flow and cash flow statements, working capital, marginal costing, break even analysis, budget, budgeting and budgetary control.	K1
CO2	Familiarize and understand the difference between financial and cost accounting versus management accounting, significance and limitations of financial statements, components of balance sheet and profit and loss account, fund flow versus cash flow statement, significance and limitations in the preparation of fund flow and cash flow statement.	K2
CO3	Develop the application skills to estimation of working capital, computation of contribution, P/V ratio, break even sales and margin of safety in the process of decision-making.	К3
CO4	Analyzing the financial statement using short-term, long-term, profitability ratios, factors determining working capital requirements, fund flow and cash flow statements and break even analysis.	K4
CO5	Preparation of cash flow and fund flow statement to evaluate cash and fund flow of the company, managerial applications of marginal costing.	K5
CO6	Construction of balance sheet in ratio analysis and preparation of budgets.	K6

## **SYLLABUS**

## UNIT I

## **Introduction to Management Accounting and Tools and Techniques:**

Nature and scope of Management Accounting – Meaning – Nature – Scope – Functions – Objectives – Importance – Limitations – Distinction between Financial Accounting and Management Accounting – Relationship between cost and management Accounting – Tools and Techniques of Management Accounting. (11Hrs)

#### UNIT II

## **Ratio Analysis:**

Ratio Analysis - Significance and Limitations of Ratio Analysis-Classification of Ratios - Analysis of Short-term Financial Position (Liquidity Ratios and Turnover Ratios) - Analysis of Long-term Financial Position - Analysis of Profitability (General Profitability Ratios and Overall Profitability Ratios) - Construction of Balance Sheet. (20Hrs)

## UNIT III

## **Working capital, Fund Flow and Cash Flow Statement:**

Working Capital - Meaning and Concept-Classification-Need-Working Capital Cycle-Importance of Adequate Working Capital -Disadvantages of Excess or Inadequate Working Capital-Factors Determining Working Capital Requirements-Estimation of Working Capital.

Fund Flow statement – Meaning– Importance and Limitations - Funds Flow statements Vs Income Statement and Balance Sheet – Schedule of changes in working capital – Funds from operations- Preparation of Funds Flow statement. (20Hrs)

## **UNIT IV**

## **Cash Flow Statement and Marginal Costing:**

Cash Flow statement- Meaning- Comparison between Fund Flow statement and Cash Flow statement - Uses of Cash Flow statement - Limitations - Preparation of Cash Flow Statement.

Marginal Costing-Meaning-Advantages-Limitations- -Break Even Analysis-Managerial Applications of Marginal Costing. (20 Hrs)

#### **UNIT V**

## **Budgeting:**

Budgeting and budgetary Control - Meaning - Definition - Objectives of Budgetary Control - Essentials of Budgetary Control - Advantages - Limitations - Classification and Types of Budgets - Flexible Budget - Materials Purchase Budget - Production and Cost Production Budget - Sales Budget - Selling and Overhead Budget - Cash Budget. (20Hrs)

Note: Distribution of Marks: Theory 20 % and Problem 80 %.

## **Text Book:**

TONE DOOM!			
Authors	Title	Publisher	Year of Publication
Sharma .R.K. and Shashi K.Gupta	Management Accounting,	Kalyani Publication Chennai.	2016

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of
				Publication
1.	Khan M. Y and Jain	Management Accounting,	TataMcGrew Hill Publishiung	2007
	PK		Company Limited, New Delhi	
2.	Maheswari S N	Principles of Management	Sultan Chand and Sons, New Delhi	2009
		Accounting		
3.	Ramachandran and R	Management Accounting	Sriram publications, Trichy	1996
	Srinivasan R			
4.	Reddy T.S and	Management Accounting	Maragham Publications, Chennai	2015
	Hariprasad Reddy Y			

17CCU31	COMPUTER APPLICATION PRATICAL V (WEB DESIGNING)	CATEGORY	L	P	CREDIT
170031	TRATICAL V (WED DESIGNING)	CORE XXVIII:	-	52	2
		PRACTICAL			

## **Objectives:**

To develop the practical skills of HTML AND PHP scripting languages

## **SYLLABUS:**

- 1. Create a HTML program to display the ordered lists and unordered lists of products in a department store
- 2. Create a HTML program to prepare the class timetable
- 3. Create a webpage for a business company using HTML
- 4. Create a webpage to an advertisement using images
- 5. Create a webpage to implement the hyperlinks using frames
- 6. Create a webpage for online ticket reservation using javascript
- 7. Create a webpage to prepare the college application form and validate them using VB scripts
- 8. Create a webpage to add the given events to a calendar date
- 9. Design a website to conduct a quiz programme and evaluate the answers
- 10. Create PHP programs to maintain the stock details

(52 Hrs)

17CCU32a	CORELDRAW -	CATEGORY	L	P	CREDIT
1,0002		CORE XXIX: ELECTIVE II (a)	65	-	4

# **Preamble**

To equip the learners with fundamental of CorelDraw

# **Course Outcomes**

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the basic knowledge in Coreldraw – pick, shape, graph paper, fill tools	K1
CO2	Familiarize and understand the basic tools in Coreldraw	K2
CO3	Apply the tools and techniques of Coreldraw in print media.	
		K3
CO4	Develop the analytical skills in Coreldraw to create and edit	
	images.	K4
CO5	Give exposure to create logos, brochure, Visiting card, wedding card etc.	K5

#### UNIT I

## **Basics of Coreldraw:**

Introduction-Getting Started-Creating A New File - Title Bar-Menu Bar-Work Area-Printable Page-Property Bar-Page Counter Bar-Color Palette-Toolbox-Status Bar -Saving-Closing-Opening Views-Normal View-Preview-Wire Frame View-Draft View-Zoom. (13 Hrs)

## UNIT II

## Working with object tools:

Lines-Ellipse-Circles-Rectangle-Polygon - Toolbox- Selecting and Manipulating Objects - Changing the Shape-Combining Two Objects-Skewing-Welding the Objects- Blending- Curve Lines-Straight Lines-Continuing a Line-View Mode-Changing-Media Tool-Rotating an Object- Arranging Objects. (13 Hrs)

## **UNIT III**

## Text:

Introduction-Text Tool-Entering Artistic Text-Entering Paragraph Text-Converting Text-Formatting Text-Changing the Font Size-Arranging Objects-Ordering The Objects-Changing the Font-Bullets-Decorating the Text-Text Editor-Opening-Changing the Alignment-Type Style-Spell Checking- Grammar -Searching Synonyms-Find-Replace-Editing-Formatting Characters.

(13 Hrs)

## **UNIT IV**

## Image:

Bitmap Images -Vector Image-Resizing-Rotating-Skewing-Moving-Cropping-Importing Images-Adding Special Effects-Converting to Bitmap-Exporting Images. Applying color fills and Outlines (13 Hrs)

#### **UNIT V**

## **Applying Effects**:

Introduction -Power of Blends -Distortion -Contour Effects -Envelopes -Lens effects - Transparency -Creating Depth Effects -Power Clips. **Designing:** Wedding Card - Brochure - Visiting Card - logo. (13 Hrs)

## **Text Book:**

Authors	Title	Publisher	Year of Publication
Gary David Bouton	CorelDRAW X8 The Official	Tata McGraw-	2017
	Guide	Hill, New Delhi.	

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Gary David Bouton	CorelDRAW X6 The Official Guide	Tata McGraw Hill Companies, New Delhi	2012
2	Kogent Learning Solutions	Corel Draw X5 The Official Guide	Tata McGraw Hill, New Delhi	2008

17CCU32b		CATEGORY	L	P	CREDIT
17000320	INCOME TAX LAW AND	CORE XXIX:	65	-	4
	PRACTICE - II	ELECTIVE II			
		(b)			

## **Preamble**

To familiarize and update the students with the provisions of Income Tax Act and computation of Income Tax for all types of assesses.

## **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Gain knowledge on the provisions of assessment of various types	K1
	of persons, appeals, provisions and prosecution.	
CO2	Understand the rules and provisions of income tax under different	K2
	heads of income for various assesses and agricultural income.	
CO3	Gain ability to solve simple problems concerning assesses with the	K3
	status of HUF, Firms, Person, Company, Co-operative Societies.	
CO4	Analyse and apply the permissible exemptions and deductions	K4
	from income of various assesses under Income tax Act.	
CO5	Assess the income of HUF, Firms, Person, Company, Co-operative	K5
	Societies and file the returns electronically.	
C06	Gain practical knowledge in the computation of tax for different	K6
	types of assesse.	

## **SYLLABUS**

#### UNIT I

#### **Assessment of HUF and Firms:**

Hindu Undivided Family – Concept - Conditions for HUF – Residential status of HUF – Headwise computation of HUF income – Deductions – Individual Income and Family Income – Applicability of Alternate Minimum Tax(AMT) on HUF – HUFs not covered under AMT – Tax liability of HUF – Firms – Meaning of Firm, Partner and Partnership under Income Tax Act – Limited Liability Partnership (LLP) – Assessment of Firm/LLP U/S 184 and 185 – Alternative Minimum Tax (AMT) on Firm/LLP – Tax liability of LLP/Firm. (13 Hrs)

## UNIT II

## **Assessment of AOP and Companies:**

Meaning of AOP and BOI – Computation of Total income of AOP/BOI – Rates of Tax for AOP/BOI – Treatment of share of income from AOP/BOI.

Company Taxation – Important definitions – Residential status and incidence of tax – Computation of GTI – Special provision for losses – Deductions u/s 80 – Computation of tax liability – Minimum Alternative Tax – Dividend Tax. (13 Hrs)

#### UNIT III

## **Assessment of Co-operative Societies and Special cases:**

Co-operative Society and its types – Computation of Total Income – Deductions.

Assessment of Special cases – Computation of tax liability on income on which no tax is payable – Tax on Accumulated balance of RPF, Long term capital gains, Dividend, Royalty or fee received by foreign companies, Life Insurance business, Winnings from lotteries, Cross word puzzles and races – Tax on Non-resident sports association – Tax on non-residents – Amendments made by the Finance Act 1992. Assessment of Fringe benefits. (13 Hrs)

## **UNIT IV**

## Assessment of Agricultural Income and E-filing of Returns:

Agricultural Income – Need and Definition – Tests – Partly Agricultural and Partly Business income – Assessment – Computation of Net Agricultural Income – Calculation of Tax on Integration. Electronic filing of returns – Procedure. (13 Hrs)

## **UNIT V**

## **Appeals and Penalties**

Appeals and Provisions: Judicial authorities – Jurisdiction – Appeals – Appealable order – Appealate Tribunal – Procedure in Appeal – Appeal to High court and Supreme court - Revisions.

Penalties – various types of penalties – Failure to fill return – concealment of Income – Firm – Failure to pay advance tax – Powers to waive penalty – Stay or Compounding – Procedure for levying penalty – Prosecutions – Offences of individual, HUF, Firm and Companies. (13 Hrs)

Note: Distribution of Marks: Theory 40% and Problems 60%.

#### **Text Book:**

Authors	Title	Publishers	Year of Publication
Gaur.V.P & Narang D.B	Income Tax Law & Practice	Kalyani Publishers, New Delhi.	2017

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Dinkar Pagare	Tax Laws	S.Chand & Sons, New Delhi	2017
2	Lal.B.B, Vanshist. N.	Direct Taxes	I.K. International Publishers, New Delhi	2017
3	Malhotra.H.C.	Income Tax Law & Accounts	Sahithya Bhavan Publishers, Agra	2017

		CATEGORY	L	P	CREDIT
17CCU32c	CONSUMER BEHAVIOUR	CORE XXIX: ELECTIVE II	65	-	4
		(c)			

## **Preamble**

To equip the learners with the concept of consumer behaviour which promote consumer movement in India.

## **Course Outcomes**

On the successful completion of the course, students will be able to

CO Number	CO Statement	Knowledge Level
CO1	Acquire the basic knowledge of consumer behaviour, culture, social class, consumer motivation, consumerism and consumer protection.	K1
CO2	Understand the need for studying consumer behaviour, consumer attitude, objectives of culture, characteristic feature of social class, consumer perception, consumer decision making and the importance of consumerism.	K2
CO3	Application of consumer behaviour in marketing, consumer learning, consumer decision making and redressal of consumer disputes.	К3
CO4	Analyse the consumer behaviour models, involvement of consumer decision making and reasons for slow growth of consumer movement.	K4
CO5	Familiarize the process of consumer research, decision making process and legislation for consumer protection.	K5
CO6	Gain confidence in creating consumer awareness in different categories of social class.	K6

## **SYLLABUS**

## **UNIT I**

## **Nature and Scope of Consumer Behaviour:**

Consumer Behaviour - Meaning - Definition - Scope of Consumer Behaviour - Need for studying Consumer Behaviour - Consumer and Buyer - Consumer Vs Customer - Discipline of consumer behaviour, customer value satisfaction - retention - marketing ethics - Consumer Behaviour models - Economic model - Learning model - Psychoanalytical model - Sociological model. (13Hrs)

#### **UNIT II**

## Consumer learning and Consumers' attitude:

Learning theories – Behavioral learning theories – measures of consumer learning. Consumer attitude – characteristics – functions – factors influencing attitude formation – strategies for attitude change - methods of attitude measurement. (13Hrs)

## **UNIT III**

## Influence of culture on Consumer Behaviour and Social class:

Culture – meaning – characteristics – subculture – cross culture – objectives of cross culture marketing – areas for cross culture – problems of cross culture marketing. Social class – meaning – categories – characteristic features – social class in India. (13Hrs)

## **UNIT IV**

## **Consumer Research and Decision making:**

Consumer Research – process of consumer research – paradigms – consumer motivation – need – dynamics – types – consumer perception. Consumer Decision Making – decision making process – types – purchase decisions – post purchase behavior – low involvement decision making Vs high involvement decision making. (13Hrs)

## **UNIT V**

#### **Consumerism:**

Consumerism – meaning – definition – need for consumerism – legislations for consumer protection – consumer protection councils – district forums – redressal of consumer disputes – consumer movement – consumer movement in India – reasons for slow growth of consumer movement in India. (13Hrs)

#### Text Book:

I CAL DOOM.			
Authors	Title	Publisher	Year of Publication
Natarajan.L	Consumer Behaviour	Margham Publications, Chennai.	2010

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of
				Publication
1.	David L. Loudon & Albert J.	Consumer	Tata McGraw-Hill	2004
	Della Bitta.	Behaviour	Publishing Company	
			Limited, New Delhi	
2.	Leon G.Schiffman, Leslie	Consumer	Dorling Kindersley Pvt.	2013
	Lazar Kanuk, S.Ramesh	Behaviour	Ltd., South Asia	
	Kumar			
3.	Ramanuj Majumdar	Consumer	PHI Learning Private	2010
		Behaviour	Limited, New Delhi.	
4.	Suja R.Nair	Consumer	Himalaya Publishing	2009
		Behaviour	House,New Delhi	
		in Indian		
		Perspective		

		CATEGORY	L	P	CREDIT
17CCU33a	PHOTOSHOP	CORE : XXX: ELECTIVE-III (a)	65	-	4

## **Preamble**

To equip the learners to understand the techniques of photoshop to become a photo designer.

## **Course Outcomes**

On the successful completion of the course, students will be able to

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the basic knowledge in Photoshop – crop, pen, brush tools.	K1
CO2	Familiarize and understand the basic tools in Photoshop	K2
CO3	Apply application of photoshop in image editing and processing in print	К3
CO4	Develop the analytical skills in editing photographs.	K4
CO5	Gain professional skills to design photos.	K5

#### **SYLLABUS**

## UNIT I

## **Introduction to Adobe Photoshop:**

Getting Started - Vector and Raster Images-Exploring Menu bar, Tool bar, Option bar-Customizing Work spaces-Opening and Navigating Images-Saving the file in different File Formats – Closing Files. (13 Hrs)

## **UNIT II**

## **Layers:**

Layers basics -Selecting, Grouping and Linking Layers-Locking layers-Masking Layers - Layer Opacity and Styles. **Drawing and Painting:** Drawing and Editing shapes-Painting with the Brush Tool and Pencil Tool-Creating Patterns-Blending Modes-Gradients-The Eraser Tool - The Magic Eraser Tool -The Background Eraser Tool -Using the Art History Brush -Using the History Brush. **Selection Tools:** Selecting with Marquee Tool-Selecting with Lasso Tool-Selection with Magic Wand and other selection methods-Saving selection (13 Hrs)

## UNIT III

#### **Color Basics**:

Color Modes and Models -Color Mode Conversion -Foreground and Background Colors -Using the Color Picker - Selecting Colors with the Color Palette -Selecting Colors with the Eyedropper Tool -Selecting Colors with the Swatches Palette. Applying Fills :Using the Paint Bucket Tool -Using the Gradient Tool -Using the Gradient Editor -Using Patterns -Using the Pattern Maker -Stroking . (13 Hrs)

## **UNIT IV**

## **Manipulating Images:**

Changing the Canvas Size -Rotating and Flipping mages -Cropping Images -The Free Transform Command -The Smudge Tool -Blurring and Sharpening Images -Using the Dodge Tool and the Burn Tool -The Sponge Tool -Filters and The Filter Gallery -The Liquify Command -The Clone Stamp Tool -The Pattern Stamp Tool -The Healing Brush Tool -The Patch Tool - The Color Replacement Tool. (13 Hrs)

## **UNIT V**

## Text:

Text Basics -Entering Text -Selecting Text -Editing the Bounding Box -Creating a Type Selection -Applying Effects to Type Layers -Using the Character Palette. Filters: Filter Basics - Filter Effects. Create passport size photo- stamp size photo – Age progression - Smoke Effect – Rainy effect – flame effect – Invitation designing – convert color image into black & white image – photo alteration ( eye adjustment, color adjustment, etc) (13 Hrs)

## **Text Book:**

Authors	Title	Publisher	Year of Publication
Bittu Kumar	Adobe Photoshop	V & S Publishers, New Delhi	2013

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Deke McClelland &	Photoshop CS2	Wiley India (P) Ltd, New	2009
1	Laurie Ulrich Fuller	Bible	Delhi	2009
2	Laurie Ulrich Fuller, Robert C. Fuller	Photoshop CS3 Bible	Wiley India (P) Ltd, New Delhi	2012

		CATEGORY	L	P	CREDIT
17CCU33b	TAX PLANNING	CORE XXX:			
TAXT LAINING	TAXTEANNING	ELECTIVE III	65	-	4

# Preamble

To enable the learners with basic knowledge of tax planning and various provisions related to planning.

# **Course Outcomes**

CO	CO Statement	Knowledge
Number		Level
CO1	Acquire the basic knowledge of different types of taxes,	K1
	various heads of income and corporate taxes.	
CO2	Understand the problems and methods of tax planning,	K2
	tax evasion and tax avoidance, importance and scope of	
	tax planning	
CO3	Analyze the tax planning for residential status, income	К3
	from salaries, house property, business or profession,	
	capital gains and other sources.	
CO4	Develop the analytical skills in applying rates of tax,	K4
	computation of tax liability and MAT provisions, TDS	
	and payment of Advance Tax.	
CO5	Evaluate the clubbing provisions and set off and carry	K5
	forward of losses and exempted incomes.	
CO6	Apply the provisions of tax in practical tax planning of	K6
	individual and corporate.	

## **UNIT I**

## **Nature and scope of tax planning:**

Concept of Tax Planning - Meaning of different types of taxes - Problems in tax planning - Methods of tax planning - Tax Evasion and Tax avoidance - importance and scope of tax planning - Basic definitions under income tax Act - Tax free sources of income.(13 Hrs)

#### **UNIT II**

## **Individual Taxation:**

Computation of income under different heads of income - Tax planning for residential status – Tax planning in respect of income from salaries and House property. (13 Hrs)

## **UNIT III**

#### **Business or Profession:**

Tax planning for profits and gains of business or profession.

(13 Hrs)

#### **UNIT IV**

## **Capital Gains and Other Sources:**

Tax planning for capital gains and income from other sources - clubbing provisions- Set off and carry forward of losses - Deductions out of GTI - Rates of tax and computation of tax liability - Exempted incomes. (13 Hrs)

#### **UNIT V**

## **Corporate tax planning:**

Corporate Taxation: Computation of income under different heads of income, Set off and carry forward of losses, Deductions out of gross total income, Rates of tax, computation of tax liability and MAT provisions - TDS and payment of Advance Tax. (13 Hrs)

#### Text Book:

Authors	Title	Publisher	Year of Publication
Singhania, Vinoth K and Monica Singhania	Corporate Tax Planning	Taxmann Publications Pvt.Ltd., New Delhi	2016

#### **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Acharya, Shuklendra and Gurha.M.C	Tax Planning under Direct Taxes	Modern Law Publication, Allahabad	2016
2	Ghosh, T.P	IFRSs	Taxmann Publications Pvt.Ltd. New Delhi.	2016

		CATEGORY	L	P	CREDIT
17CCU33c	MARKETING RESEARCH	CORE XXX: ELECTIVE III	65	-	3
		(c)			

# Preamble

To enrich the skill to develop the research knowledge to do marketing research independently.

# **Course Outcomes**

CO	CO Statements	Knowledge
Number		Level
CO 1	Acquire the knowledge of marketing research objectives, scope and importance, identification of problems, meaning of sample methods, sources of data collection, meaning of Product research and Advertising research and its importance.	K 1
CO 2	Understand the elements and nature of marketing research, choosing relevant review of literature, sampling technique, difference between primary and secondary data, application of marketing research and marketing research ethics.	K 2
CO 3	Analyze the kinds of marketing research, benefits and limitations of marketing research, determination of sample size, framing the hypothesis, data collection through questionnaire and interview schedule and Indian scenario of marketing research.	K 3
CO 4	Enhance the analytical skills on testing the hypothesis, selection of sample and report writing.	K 4
CO 5	Evaluate the data analysis, interpretation of analysis and reports.	K 5
CO 6	Give exposure to conduct market survey.	K 6

#### UNIT I

## **Marketing Research:**

Meaning & Definition of marketing Research - Objectives - Scope - Importance - Elements - Nature of Market research - Kinds of marketing research - Benefits and limitation.

(13 Hrs)

#### UNIT II

## **Marketing Research Process:**

Steps involved for selection of a topic for research study - Components of research problem - Definition of Problem - Evaluation of Problem - review of relevant literature - Testing hypothesis. (13 Hrs)

## **UNIT III**

## Sampling and Sampling Design:

 $\label{eq:meaning} \begin{tabular}{ll} Meaning of Sample - Purpose of Sampling - Sample size determination - Sampling technique - Probability sampling and Non - Probability sampling - Errors in Sample Surveys \\ \end{tabular}$ 

(13 Hrs)

#### **UNIT IV**

## **Data Collection and Report Writing:**

Meaning of Data - Types of Data - Sources of data - Methods of collection of primary data (Questionnaire method, Interview method and Survey method only) - Difference between primary and secondary data. Preparation of Market Research Report. (13 Hrs)

#### UNIT V

## **Application of Marketing Research:**

Product research - Advertising research - Market and sales analysis (meaning and concepts only) - Marketing research in India - Ethical issues related to marketing research.

(13 Hrs)

#### **Text Book:**

Authors	Title	Publisher		Year of Publication
Sharma.S.S	Marketing research	Himalaya House, New	Publishing Delhi.	2013

## **Books for Reference:**

S.No	Authors	Title	Publishers	Year of Publication
1	Beri G.C	Marketing research	Tata Mc Graw Hill Education Pvt. Ltd,New Delhi.	2016
2	Ravilochanan P	Marketing research	Margham Publication Chennai.	2015
3	Naresh.K.Malhotra	Essentials of marketing research –A hands on orientation	Pearson Education Ltd,United Kingdom	2016

17001104	COMMERCE PRACTICAL	CATEGORY	L	P	CREDIT
17SEU04		Skill	-	26	2
		Enhancement :IV			

## **Objectives:**

To enable the learners to

- i. Be familiar with the practical aspects of commerce
- ii. Become aware of the present practical needs in day-to-day life
- iii. Get training in the filling up of the various forms used in the field of commerce and
- iv. Develop the skills of preparing documents used in business.

## A. BUSINESS CORRESPONDENCE AND OFFICE METHODS

- 1. Filling up of e- money order form.
- 2. Job application/Resume.
- 3. Layout of a business letter.
- 4. Blue print/sketch of an office.
- 5. Filling of papers.

6. Handling e-mail. (3 Hrs)

## **B. ACCOUNTING**

- 7. Computation of ratios from Annual Report of a limited company.
- 8. Income and Expenditure Account of any NGO. (2 Hrs)

## C. COST ACCOUNTING

- 9. Specimen of stock register, pay roll/wage sheet.
- 10. Form of Bin Card and Form of Time Card.
- 11. Filling of Material Order and Material Requisition. (2 Hrs)

## **D. TAXATION**

- 12. Filling up of Income Tax Returns and PAN application form.
- 13. Filling up of sales tax form.
- 14. Filling up of Income Tax Refund form.
- 15. e-filling of Income Tax Returns. (3 Hrs)

## E. SECRETARIAL PRACTICE

- 16. Drafting of Notice, Agenda and Minutes for Meeting.
- 17. Chart showing Organisation Structure.
- 18. Factory Layout. (2 Hrs)

## F.MARKETING

- 19. Collection of different types of advertisement.
- 20. Preparation of an advertisement copy.
- 21. Market Survey. (2 Hrs)

## G. INVESTMENT MANAGEMENT

22. Filling up of Demat application form.

- 23. Filling up of share application form for IPO.
- 24. Filling up of Mutual Fund application form.
- 25. Filling up of Mutual Fund Certificate.

## H. STATISTICS

26. Diagrammatic presentation of data for Export/Import of a company for 'n' years.

(3 Hrs)

## I. COMMERCIAL LAW

- 27. Preparation of contract specimen form.
- 28. Statement of P.F. Contribution.
- 29. Statement of E.S.I. Contribution.

(2 Hrs)

## J. BANKING

- 30. Filling up of Account Opening Form.
- 31. Knowledge of various forms used in day-to-day banking Cheque Pay-in-Slip Withdrawal Form Transfer Form Draft.
- 32. Currencies of important countries
- 33. Form of Credit Card.
- 34. Filling up of ATM application form.
- 35. Filling up of Loan Application Form.

(4 Hrs)

#### K. GENERAL

- 59. Filling up of Railway/Bus Reservation/Cancellation forms.
- 60. Filling up of Passport application form.
- 61. Filling up of Aadhar card and PAN card.

(3 Hrs)

17CCU12/ 17CCU17/	COMPREHENSION IN COMMERCE	CATEGORY	L	P	CREDIT
17CCU24/	COMMERCE	CORE : SELF	-	-	1
17CCU30		STUDY/ONLINE			

The Comprehension in Commerce examination will be conducted at the end of each semester III, IV, V, VI for papers I, II, III and IV for a maximum of 50 marks which consists of

# Comprehension (Multiple Choice Questions) (50x1=50) 50 marks

The students are examined on Core, Core Allied, Core Elective papers studied in III, IV, V & VI Semesters. In the comprehension component, the students are tested on their grasping ability of the subjects of study.